

Employment and Training Administration Advisory System U.S. Department of Labor Washington, D.C. 20210	CLASSIFICATION WORKFORCE INFORMATION
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TRAINING AND EMPLOYMENT GUIDANCE LETTER NO. 31-07

TO: ALL STATE WORKFORCE AGENCIES
 ALL STATE WORKFORCE ADMINISTRATORS
 ALL STATE AND LOCAL WORKFORCE BOARD CHAIRS AND DIRECTORS
 ALL STATE WORKFORCE LIAISONS

FROM: BRENT R. ORRELL *Brent R. Orrell*
 Acting Assistant Secretary
 Employment and Training Administration

SUBJECT: Application Instructions for Program Year (PY) 2008 Workforce Information Grants: Workforce Information Formula Allocations to States

- Purpose.** To announce the grant application process and to transmit guidance for the development and management of the PY 2008 Workforce Information grants to states.
- References.** The Paperwork Reduction Act of 1995 (Pub. L. 104-13, 44 U.S.C. 3501-3520); Wagner-Peyser Act (48 Stat. 1B, 29 U.S.C. 49), Sections 7(a)(3)(D), 7(d), and 15; Sections 111(d)(8) and 309 of the Workforce Investment Act (WIA) (Pub. L. 105-220, 29 U.S.C. 2801, et seq.); Parts I and II, Section IV of the WIA/Wagner-Peyser Two-Year Planning Guidance (70 Federal Register 19206 (April 12, 2005)); 29 Code of Federal Regulations (CFR) Parts 93, 96, 97, and 98; Office of Management and Budget (OMB) Circular A-87; and, Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d).
- OMB Approval.** In conformance with the Paperwork Reduction Act of 1995, OMB reviewed and approved the information collection (OMB Control Number 1205-0417).

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That approval expires May 31, 2011. Under 5 CFR 1320.5(b), an agency cannot conduct, sponsor, or require a response to a collection of information unless the collection displays a valid OMB Control Number. The reason for the collection of information is for the planning and management of the workforce information formula grants to states (WIGS).

4. **Background.** The world is witnessing one of the greatest economic transformations in history. Revolutions in technology and information have ushered in the era we know as globalization. This era is marked by tremendous advances in communications, travel, and trade, allowing individuals instant access to commerce from almost anywhere in the world. While some regions of the country have thrived as a result of globalization, others have struggled to compete.

Some regions and states are seeking to transform their economies because they have been dependent on a few industries that are not faring well in the global economy. These regions are being forced to revitalize and reinvent themselves. At the same time many regions have made considerable progress in incorporating talent and skills development into their larger economic strategies and integrating workforce development, economic development, and education efforts into a comprehensive system that is both flexible and responsive to the needs of businesses and workers.

To facilitate the growth of a regional economy, attention to three critical elements is required: infrastructure, investment, and talent. The Workforce Innovation in Regional Economic Development (WIRED) initiative was launched in recognition that this third key element, talent, drives prosperity. Beyond the initial investment in 39 WIRED regions, ETA is encouraging regional economies throughout the nation to adopt the WIRED framework for economic prosperity and use the blueprint for talent development in regional economies as a model for planning and action. The framework and blueprint (along with workforce information resources to support application of the blueprint) are found at <http://careeronestop.org/RED/>.

One of the keys to success in regional economic development is the quality and strength of the regional partnership. The partnership should be composed of the organizations necessary to transform the regional economy, including the workforce investment system, economic development, education, civic, business, government, entrepreneurial, and philanthropic organizations to drive economic transformation. Together, they should gather and analyze a wide array of current workforce information and economic data in order to create new knowledge about regional economies to support strategic planning, routinely track economic conditions, benchmark economic competitiveness in the global marketplace, and measure outcomes.

Section five below provides highlights of the vision and ETA's goals, strategies, and expectations for the workforce information system.

5. **Workforce Information Goals and Strategies.** ETA's goal is to continue the transformation to workforce information and services that support regional economies. To achieve this goal, ETA expects states to:
- Develop workforce information and economic analyses to support regional economic development initiatives;
 - Participate in economic and workforce activities that are designed to identify regional assets, exploit strengths and opportunities, and address weaknesses;
 - Help economic development project teams address gaps identified in their assessments and participate as catalysts in the development of implementation strategies;
 - Help develop integrated economic development strategies unifying workforce and economic development systems and connecting to other public and private entities; and
 - Integrate workforce information and economic data into user-friendly and accessible tools, information, and products for use by workforce professionals in providing career guidance for students, adults, and workers of all ages to use in making career decisions.

In addition to the workforce information routinely produced by the state workforce agencies (SWAs), ETA expects that other relevant data sources will be leveraged by grantees to expand the scope and enhance the utility of information products and services. To assist the workforce investment system to consider and use a wider variety of workforce information, ETA developed a "Catalogue of Workforce Information Sources: Decision Making Assistance for Regional Economic Development". Updated annually the catalogue can be found at <http://careeronestop.org/Red/Catalogue.doc>.

The catalogue is designed to be a compilation of accessible data sources (Federal, state, and private sector) that can help support local, state, and regional planning efforts. Divided into three parts, the catalogue begins with a review of workforce and labor market information sources, lists, portals, and systems for workforce and labor market information decision support, and ends with a section on data integration and analysis tools and services.

Among the resources captured in the Catalogue are data available from government sources such as:

- U.S. Department of Labor;
- U.S. Department of Commerce;
- U.S. Census Bureau;
- Bureau of Economic Analysis;
- the Federal Reserve;
- National Center for Education Statistics;
- U.S. Department of Transportation; and
- U.S. Patent and Trade Office.

Supplemental data sources that SWAs should also consider include:

- Data collected by economic development agencies, trade, and industry associations, and Chambers of Commerce;
- Data from site selection subscription services;
- Data from state and private sector job banks such as America's Job Exchange.com, Careerbuilder.com, JOBcentral.com, Monster.com, and, Employon.com to analyze skills in demand for geographic areas;
- Demographic characteristics of the workforce such as educational attainment, and where workers live and work;
- Industry cluster analyses;
- Occupational analyses; and, occupational supply and demand analyses from job vacancy statistics;
- Education assets such as the presence of community colleges, proprietary schools, and four year institutions;
- Training program inventories;

- Infrastructure and economic asset maps for geographic areas;
- Venture capital availability and investments; and
- Government, university, and private sector research investments.

6. **Partnership Expectations.** These PY 2008 workforce information grant guidelines require consultation between the grantees' SWAs, state workforce investment boards (SWIBs), local workforce investment boards (LWIBs), the leadership of WIRED grantees within the state, and other strategic partners in order to increase the scope and utility of workforce information to inform talent and economic development strategies and enhance career guidance.

ETA expects grantees to operate as catalysts for establishing strategic partnerships driving the regional economic development framework. Grantees are also expected to collaborate with the partners -- economic development agencies, education and training institutions, business groups, industry associations, and other public and private producers and distributors of labor market and economic information -- to gather and analyze a wide variety of workforce and economic data to drive strategic planning, track economic conditions, benchmark competitiveness, and measure outcomes.

Exemplary tools, products, and processes developed through state and local partnerships, including those identified by the Workforce Information Innovators Network (WIN/WIN), will be shared and made available for system review and sharing through ETA's Web portal, Workforce³One (www.workforce3one.org).

Additionally, the annual workforce information performance reports submitted by the states are reviewed by both regional and national ETA staff. States should view and use this grant deliverable as an opportunity to fully communicate and highlight the partnerships, activities, and other outcomes attained during the program year. The annual report should be more than just a compilation or listing of state workforce information products that is simply updated from year to year.

7. **Funding and Leveraging Resources.** Funds will be provided to states to produce, at a minimum, the core information products and services required by Attachment III of this guidance, and for the development of other workforce information products and services which, at a state's discretion, might be required to support the transformation of the workforce system to a talent development system.

A total of \$31,863,448 is available for PY 2008, minus \$176,472 allocated in total to Guam and the Virgin Islands. DOL will distribute the remaining amount of \$31,686,976 by formula to states and the District of Columbia, with 40% distributed equally to all states and 60% distributed based on each state's relative share of the civilian labor force for the 12-month period ending September 2007 (see Attachment I for the table of state allocations). States are urged to collaborate with other data providers and to leverage resources in order to expand their capacity to produce quality workforce information and economic analysis. Many entities have expertise and resources that can be leveraged. Some examples of leveraging resources are developing fee-for-service agreements with customer organizations; obtaining matching funds from other organizations for a common grant activity; or incorporating other organizations' labor market or economic information to enhance the scope and utility of workforce information.

8. **State Certification of Required Grant Deliverables.** States must submit a grant Statement of Work Certification (see Attachment IV) affirming that all six deliverables required by the grant Statement of Work Guidelines (see Attachment III) will be accomplished during PY 2008. The Certification must be signed by the governor or by both the SWA administrator and the chairperson of the SWIB.

If circumstances prevent accomplishment of a specific grant deliverable during PY 2008, a deferral must be negotiated by the state with the ETA Regional Administrator including the reasons for delay and a proposed completion date noted as an addendum to the Statement of Work Certification. Planned grant activities and grant accomplishments must be documented by the regional office in the state's grant file and those records made accessible, per 29 CFR, Part 97.42(e)(1), for examination by ETA or other authorized Federal representatives.

9. **Accountability.** The effectiveness of grantee performance will be assessed and documented through the following approach:
 - a. **ETA Grant Reviews.** The ETA regional offices will conduct periodic reviews of states' progress towards meeting the PY 2008 certified grant deliverables, the degree to which collaboration with the SWIB and other partners exists and quarterly reviews of grant expenditures and obligations.
 - b. **Performance Reporting.** ETA implemented common measures reporting and revised reporting requirements in PY 2005. These include reporting on the impact of workforce information services on participant outcomes. As of July 1, 2005, states were required to capture a wide variety of workforce information services provided to participants and to report the outcomes achieved by participants who received workforce information services. States began reporting the Entered Employment Rate, Employment Retention Rate

after Six Months, and Earnings for participants following receipt of workforce information services. In PY 2008, ETA will continue to monitor the outcomes achieved by participants who received workforce information services.

- c. **Consultation and Customer Satisfaction Assessment.** Section 15 of the Wagner-Peyser Act (WIA Section 309) requires states to consult with customers about the labor market relevance of the information disseminated through the statewide workforce information system. ETA interprets customers to include those marshaled by the workforce system, WIRED grantees, and other regional economic development partners to foster talent and economic development. Consultation with the workforce investment system and other customers provides the basis for formulating continuous improvement strategies for workforce information. ETA is not prescribing an approach or methodology for conducting customer consultations. Methods might include focus groups, various types of surveys, documented consultations, customer satisfaction assessments, or other methods the state considers appropriate.
- d. **Annual Performance Report.** Grantees are required to submit an annual performance report for the workforce information grant (29 CFR 97.40(b)(1)), signed by both the SWA administrator and the SWIB chairperson, or the governor, as specified in Attachment V, Section A. The report must include a description of outcomes compared to certified grant deliverables and, where appropriate, an explanation as to why a grant deliverable was not accomplished and what will be done to ensure accomplishment.

The annual performance report must also include a summary of the results of the grantee's customer consultations regarding state workforce information products and services and a summary of activities to be undertaken to add customer value where needs for improvement are indicated. The report may also include recommendations for consideration by ETA for changes and improvements to the required grant deliverables.

Grantees must electronically submit the annual performance report as a .pdf file to the appropriate ETA regional office 90 days following the end of the program year. ETA will post the annual performance reports on the ETA Web site for the purpose of informing the system of overall grant performance.

States should note that .pdf copies of documents submitted to ETA for Web posting are expected to meet the Federal accessibility requirements stated by Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d). (See www.section508.gov for more information.) States unable to convert their annual report and economic analysis grant deliverables to meet Section 508 .pdf accessibility standards should instead submit them to ETA in Microsoft (MS)

Word or an equivalent text format. Forwarded files will be converted by ETA to meet .pdf accessibility guidelines prior to Web posting for public use and review.

10. **Special Grant Requirements.** Funds provided by this award may not be used to supplant funds obligated from other funding sources for workforce information activities. All costs incurred under the grant must support the cost objectives specified in Section 6 of this guidance and must conform to the principles for "reasonable" and "allocable" costs as specified in OMB Circular A-87.

Any data collection activities must conform to technical standards and methodologies established by the Bureau of Labor Statistics or document, in the state's grant file, a sound business rationale for the use of an alternative methodology. Any information technology systems or applications developed with these funds must adhere to industry-standard, open architecture principles with documentation and software made available for use by other organizations for Federal Government purposes.

11. **Publications and Other Information Products.** Grantees are required to submit .pdf or links to .pdf copies of the economic analysis reports (Deliverable 3) and any special studies and economic analyses (Deliverable 6) to the appropriate regional office 90 calendar days following the end of the program year.

Grantees are also requested to submit .pdf or links to .pdf copies of publications and other products produced with these grant funds that are considered to be of special interest to the workforce investment system to the appropriate regional office. Examples of products of special interest might be workforce information targeted to the needs of WIRED grantees and other regional economic development efforts, other specific customer groups, industry-specific research and analysis, state brochures describing the availability and functionality of electronic, self-service tools, documentation of innovative applications developed for database access or manipulation, or innovative workforce information services available to customers.

As noted above under Section 9d Annual Performance Report, .pdf copies of documents submitted to ETA for Web posting are expected to meet the Federal accessibility requirements stated in Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d). States encountering compliance difficulties should submit their grant deliverables as MS Word or equivalent text formatted documents which ETA will then convert to meet .pdf accessibility guidelines.

12. **Grant Expenditure Period.** The maximum expenditure period for these funds is three years under the Wagner-Peyser Annual Funding Agreement. The grant will cover, at a minimum, the 12-month period from July 1, 2008 to June 30, 2009, but

may, if negotiated between the state and the ETA regional office, cover a longer period of time up to the maximum expenditure period ending June 30, 2010.

13. **Grant Modifications.** The grantee and the ETA regional office may jointly modify planned expenditures, within the state allocation during the grant period of performance. The regional office has authority to recommend the reallocation of grant funds to the ETA grant officer when overall grant expenditures and obligations are substantially below quarterly budgeted forecasts.
14. **Financial Management and Reporting.** States are to forecast actual cash needs by Program Year quarter on Standard Form (SF) 424A, Section D, for all quarters covered by the grant. State workforce agencies will report quarterly expenditures by direct data entry of the SF 269, Federal Cost Report, into the Web-based Enterprise Business Support System (EBSS). Per 29 CFR 97.41(b)(4) quarterly financial reports are due 30 days following the end of each quarter. Address any questions regarding financial management and reporting for PY 2008, or for any existing prior year fund balances, to the appropriate ETA regional office.
15. **Action Required.** Grant applications are due to the regional offices within 45 days of the date of this guidance. A submission date later than 45 days may be approved by ETA Regional Administrators. ETA requests that SWA administrators:
 - a. Immediately transmit these grant application instructions to the appropriate SWA office and to the SWIB.
 - b. Submit the original and two (2) copies of the PY 2008 grant application package with a transmittal letter signed by: (1) the governor; or (2) both the SWA administrator and the chairperson of the state SWIB to the appropriate ETA regional office.
 - c. Include in the grant application package:
 1. Transmittal Letter
 2. Application for Federal Assistance (SF-424)
 3. Budget Plan (SF-424A, Section D only)
 4. Statement of Work Certification
16. **Inquiries.** Direct questions on statement of work and grant requirements to the appropriate ETA regional office. Direct grant and financial management questions to the regional office or to Gwendolyn Baron-Simms at (202) 693-3309 or to Fred Tello, Grant Officer, at (202) 693-3333.

17. **Attachments.**

- I. State Allocations for PY 2008
- II. Grant Procedures
- III. Statement of Work Guidelines
- IV. Statement of Work Certification
- V. Annual Performance Report Instructions

U. S. Department of Labor
Employment and Training Administration
Workforce Information Grants to States
PY 2008 vs PY 2007 Allotments

Attachment I

State	PY 2007*	PY 2008	Difference	% Difference
Total	\$31,680,000	\$31,863,448	\$183,448	0.58%
Alabama	497,844	517,479	19,635	3.94%
Alaska	276,788	286,532	9,744	3.52%
Arizona	588,028	616,560	28,532	4.85%
Arkansas	402,754	413,079	10,325	2.56%
California	2,377,436	2,478,254	100,818	4.24%
Colorado	549,657	573,969	24,312	4.42%
Connecticut	456,335	473,938	17,603	3.86%
Delaware	288,928	298,422	9,494	3.29%
District of Columbia	270,584	283,018	12,434	4.60%
Florida	1,305,486	1,374,721	69,235	5.30%
Georgia	798,817	838,696	39,879	4.99%
Hawaii	313,441	323,871	10,430	3.33%
Idaho	326,403	337,015	10,612	3.25%
Illinois	1,022,617	1,069,456	46,839	4.58%
Indiana	627,413	644,569	17,156	2.73%
Iowa	437,464	448,792	11,328	2.59%
Kansas	413,513	425,973	12,460	3.01%
Kentucky	479,042	497,690	18,648	3.89%
Louisiana	464,464	490,060	25,596	5.51%
Maine	321,718	331,693	9,975	3.10%
Maryland	595,123	615,226	20,103	3.38%
Massachusetts	641,320	664,696	23,376	3.64%
Michigan	851,816	867,507	15,691	1.84%
Minnesota	590,980	607,538	16,558	2.80%
Mississippi	394,758	406,084	11,326	2.87%
Missouri	602,038	620,388	18,350	3.05%
Montana	295,622	305,158	9,536	3.23%
Nebraska	354,185	364,663	10,478	2.96%
Nevada	387,101	408,405	21,304	5.50%
New Hampshire	324,226	335,465	11,239	3.47%
New Jersey	775,725	798,971	23,246	3.00%
New Mexico	350,006	359,736	9,730	2.78%
New York	1,381,028	1,410,985	29,957	2.17%
North Carolina	765,938	801,477	35,539	4.64%
North Dakota	279,041	288,534	9,493	3.40%
Ohio	949,774	980,145	30,371	3.20%
Oklahoma	447,271	457,593	10,322	2.31%
Oregon	462,032	480,629	18,597	4.03%
Pennsylvania	995,426	1,019,875	24,449	2.46%
Puerto Rico	405,531	416,785	11,254	2.78%
Rhode Island	304,861	314,993	10,132	3.32%
South Carolina	490,073	508,915	18,842	3.84%
South Dakota	287,507	297,541	10,034	3.49%
Tennessee	591,810	617,264	25,454	4.30%
Texas	1,611,388	1,667,706	56,318	3.49%
Utah	392,287	408,862	16,575	4.23%
Vermont	278,919	288,250	9,331	3.35%
Virginia	716,429	742,865	26,436	3.69%
Washington	637,419	659,818	22,399	3.51%
West Virginia	333,335	344,123	10,788	3.24%
Wisconsin	605,539	623,722	18,183	3.00%
Wyoming	270,213	279,270	9,057	3.35%
State Total	30,587,453	31,686,976	1,099,523	3.59%
Guam	91,238	92,716	1,478	1.62%
Virgin Islands	82,589	83,756	1,167	1.41%
Outlying Areas Total	173,827	176,472	2,645	1.52%
Postage Reserve	918,720	0	(918,720)	-100.00%

* Does not reflect postage conversion funds distribution to States

Attachment II

Grant Procedures

- A. **Grant Agreement**. The Wagner-Peyser Annual Funding Agreement covers the Wagner-Peyser Base Grant and the Workforce Information Grants to States for FY 2008/PY 2008. The Annual Funding Agreement includes Assurances and Certifications that apply to all grants covered by the Agreement. Therefore, those Assurances and Certifications need not be submitted with the Workforce Information Core Products and Services Grant application.
- B. **Grant Application**. Develop grant applications in accordance with Attachments I through IV. The grant application must include a transmittal letter signed by both the designated SWA administrator and the designated representative of the State Workforce Investment Board, or the governor, a signed Application for Federal Assistance (SF-424), Budget (SF-424A, Section D only) for all quarters covered by the state plan, and a grant Statement of Work Certification. ETA requests that states submit the original and two copies of the complete grant package to the appropriate ETA Regional Administrator within 45 days of the date of this guidance.
- C. **Grant Approval**. Regional Administrators are responsible for final approval of the grant and will issue an approval letter, with a copy of the approved grant package, to the state and a copy of the approval letter and approved grant package to the grant officer. The grant officer will issue a Notice of Obligation (NOO) after receipt of the Regional Administrators approved grant application.
- D. **Grant Modifications**. The grantee and ETA regional office may jointly modify forecasted quarterly expenditures, within the state allocation, during the grant period of performance. The regional office has authority to recommend funding adjustments to the grant officer when overall grant expenditures are substantially below quarterly budgeted forecasts in the approved SF- 424A.

Attachment III

Statement of Work Deliverables

Funds shall be used to produce deliverables one through six specified in this Attachment. The deliverables include the production of industry and occupational employment projections, the population and maintenance of the Workforce Information Database (WIDb) and other economic and workforce information products and services required to support the state, regional, and local talent development system.

Grantees are required to produce all six deliverables with PY 2008 funding. Except for deliverables one and two (WIDb maintenance and enhancements; and, Industry and Occupational Employment Projections), which are expected to be standard and comparable across states, states are allowed flexibility in developing the remaining required deliverables. This flexibility enables states to determine the relative priority of the product or service, the content and form of the deliverable, and the level of investment that best meets the states' needs. States are required to consult with the state workforce investment boards (SWIBs), WIRED regional partnerships, local workforce investment boards (LWIBs), and other stakeholder organizations in order to receive significant stakeholder input into the development of the grant deliverables.

ETA acknowledges and supports states using funds provided by this grant to produce other information products and services such as workforce information training and occupational and career guidance to support talent development or other workforce information that is documented as a customer demand.

1) Continue to populate the Workforce Information Database (WIDb) with state and local data.

The WIDb provides states with a common structure for storing information in a single database in each state. The database is intended to serve as the cornerstone for information delivery, workforce research, and product development for information that is standard and comparable across all states. The database, once populated, brings together critical workforce information from many sources to promote better analysis and more sophisticated interpretation. Using the same version of the database in all states is important for providing interstate access to workforce information. Therefore, states are required to implement and maintain the most current version of the WIDb and populate all tables designated as core tables in accordance with guidelines issued by the Analyst Resource Center (ARC). Database content must be updated timely in order to be as current as the state's most recent publications and data releases. Information and technical support will be provided on the ARC Web site at: <http://www.workforceinfodb.org/>. The listing of the current core data elements, i.e., those elements that must be populated by all states, and associated tables may be found at the same Internet address. States

are required to populate the database with the following licensing files: license.dbf and licauth.dbf. Licensing data must be updated every two years. States are required to submit licensing data through the National Crosswalk Service Center (NCSC) for inclusion on <http://www.CareerInfoNet.org>. The licensed occupations information is located on America's Career InfoNet (ACINet) site, and has been recoded from the Occupational Employment Statistics (OES) taxonomy to the Occupational Information Network (O*NET)/Standard Occupational Classification (SOC) taxonomy. The NCSC will assist states in recoding their files to O*NET/SOC for submittal to ACINet, if necessary. States may access information and support through the NCSC Web site at <http://www.xwalkcenter.org/> or by calling (515) 242-5034.

Training, support material, and information updates will be provided through the ARC technical Web site, links to related sites, and electronic newsletters to help states realize the full potential of the WIDb and related resources. On-site training requiring staff travel must be kept to a minimum. It is important that all states take advantage of the resources and training opportunities provided. States may use funds for any costs required to populate, maintain, and update the database including staff training.

2) Produce and disseminate industry and occupational employment projections.

States must continue producing and disseminating state and sub-state industry and occupational employment projections, using the methodology, software tools, and guidelines developed by the Projections Workgroup and the Projections Managing Partnership. In the case where a state uses another methodology, state officials must document the methodology and indicate the reason for using alternative methods.

The primary activity for PY 2008 will be the production of statewide short-term and sub-state long-term occupational projections. Sub-state long-term projections must be developed for the 2006 to 2016 period, and statewide short-term projections for the 2008 to 2010 period. An inability to produce area and local projections must be documented in the Statement of Work Certification and in the state's grant file.

States must also populate the WIDb with the statewide 2008 to 2010 short-term projections and the sub-state 2006 to 2016 long-term projections data, and submit the long-term data for public dissemination following procedures established by the Projections Workgroup and the Projections Managing Partnership. The Workgroup will provide states specific instructions for data submission.

ETA encourages states to participate in training opportunities that may be offered by the Projections Workgroup and the Projections Managing Partnership.

3) Publish an annual economic analysis report for the governor and the SWIB.

States must use funds to develop and publish annual, detailed state economic analyses to inform talent and economic development policy and investment determinations by the governor, the SWIB, LWIBs, WIRED regions, and other partners including community colleges, economic development organizations, and other talent development stakeholders. To the extent available from state or other sources, the state analysis should include pertinent data and analyses of local and regional economies. If this deliverable, in whole or in part, is the responsibility of another state agency or office, opportunities for partnering and leveraging information with the responsible agency must be explored and documented in an addendum to the grant certification.

In addition to the workforce information routinely produced by the grantee, ETA encourages grantees to expand the scope and depth of each analysis they perform by including information, where relevant and based on needs identified through customer consultation, from external, credible sources of workforce, labor market, and economic information. Examples of other possible data sources are cited in the Catalogue of Workforce Information Sources referenced in Section 5 of this TEGL.

States must footnote and clearly reference the information sources used in the annual economic analyses. ETA will provide technical assistance to states in accessing and incorporating information from non-state sources through Webinar training and presentations.

If the annual economic analysis report is not a product desired by the governor or SWIB, a statement attesting as such and indicating the product or products to be created in lieu of the report must be signed by the governor or the SWA Administrator and SWIB Chair, and submitted to the applicable regional office as part of the state's statement of work certification package.

4) Post products, information, and reports on the Internet.

States are required to post grant produced products, reports, including deliverables three and six, and other workforce information on the Web or disseminate the information through other electronic media to facilitate use by the talent and economic development system, other partners, and stakeholders, and the general public. Funds may be used for developing, maintaining, improving, and hosting Internet Web sites and other electronic delivery systems in support of this deliverable.

5) Partner and consult on a continuing basis with workforce investment boards and key talent development partners and stakeholders.

These PY 2008 workforce information grant guidelines require consultation between the grantees' SWAs, SWIBs, LWIBs, the leadership of WIRED grantees within the state, and other strategic partners and stakeholders in order to increase the scope and utility of workforce information to inform talent and economic development strategies and enhance career guidance.

ETA expects grantees to operate as a catalyst to establish strategic partnerships to drive the regional economic development framework and support the blueprint for talent development in regional economies referenced in Section 4 of this TEG. The grantee is expected to collaborate with economic development agencies, education and training institutions, business groups, industry associations, and other public and private producers and distributors of labor market and economic information, to gather and analyze a wide variety of workforce and economic data to drive strategic planning, track economic conditions, benchmark competitiveness, and measure outcomes. The needs identified through consultations must be documented in the grant file.

6) Conduct special studies and economic analyses.

When needed, states shall conduct special state, regional and local studies and economic analyses to provide information support for communities in economic transition, state and sub-state talent development initiatives, and responses to major layoffs or disasters.

Attachment IV

**Statement of Work Certification
State Workforce Information Grant**

The State of _____ certifies that it will accomplish grant deliverables one through six specified in Attachment III of the Workforce Information Core Products and Services Grant Application Instructions for Program Year 2008.* Per 29 CFR, Part 97.42(e)(1), file documentation of grant activities and accomplishments will be available for examination by ETA or other authorized Federal representatives.

Governor

Date

Or

SWA Administrator

Date

SWIB Chair

Date

* If circumstances prevent accomplishment of a specific grant deliverable(s) during PY 2008, a deferral must be negotiated with the Regional Administrator, and the reasons for delay and a negotiated completion date noted as an addendum to this Statement of Work Certification.

Attachment V

Annual Performance Report

States are required to submit an annual performance report, signed by the governor or both the State Workforce Administrator (SWA) and the State Workforce Investment Board (SWIB) which concisely summarizes accomplishments, the results of customer consultations about existing and needed workforce information products and services. The report is intended to serve as an accountability, management, and analysis tool for states and ETA.

A. **Accomplishments**. For each required deliverable, provide a concise summary of:

- The outcomes achieved and an analysis that explains the cause of any significant variance from the Grant Certification. Describe any actions required to accomplish the required deliverables.
- The extent to which activities have conformed to the deliverables schedule, including an explanation for the cause of any significant variance from the schedule.
- Actual aggregate expenditures and an explanation for any significant variance from estimated aggregate expenditures.

B. **Customer Consultations**. Provide a concise summary of:

- The methods used for consulting with customers, and customize requirements.
- Activities to be undertaken to add customer value to the deliverables, where needs for improvement are identified based on customer feedback.

C. **Recommendations for Improvements or Changes to the Deliverables**.

These may be based on one or more of the following:

- Recommendations based on accomplishments.
- Recommendations based on consultations with customers.