

Simplifying Retirement Income

Delivering a paycheck in retirement



Expected withdrawal capabilities

- Ability to deliver withdrawals from a specific CUSIP
- Ability for the withdrawal amount to match the product objective/AM methodology
- Ability to adjust withdrawal amounts in future based on product objectives/AM methodology
- Enforce or notify product rules associated with the strategy, particularly important for annuity solutions



Expected withdrawal capabilities Current withdrawal capabilities

- Ability to deliver withdrawals from a specific CUSIP
- Ability for the withdrawal amount to match the product objective i.e. percentage, fixed dollar amount, over specified time frame etc
- Ability to adjust withdrawal amounts in future based on product objectives
- Enforce or notify product rules associated with the strategy, particularly important for annuity solutions

- Systematic/automatic withdrawal that liquidates pro-rata from all holdings
- Partial withdrawal that can be manually processed to liquidate from a single holding
- Other options may be available that are fairly limited and manual



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Utilizing technology to bridge the gap

AM 1 - TDF 2020 Vintage 4.8% Withdrawal CUSIP: 123456789

AM 2 - TDF 2020 Vintage 4.4% Withdrawal CUSIP: 111111111

AM 3 - TDF 2020 Vintage 4.2% Withdrawal CUSIP: 987654321 Middleware

Recordkeeper (can only process withdrawals as \$ from CUSIP)

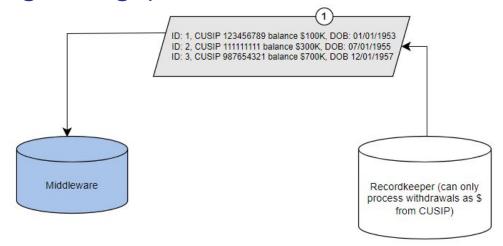


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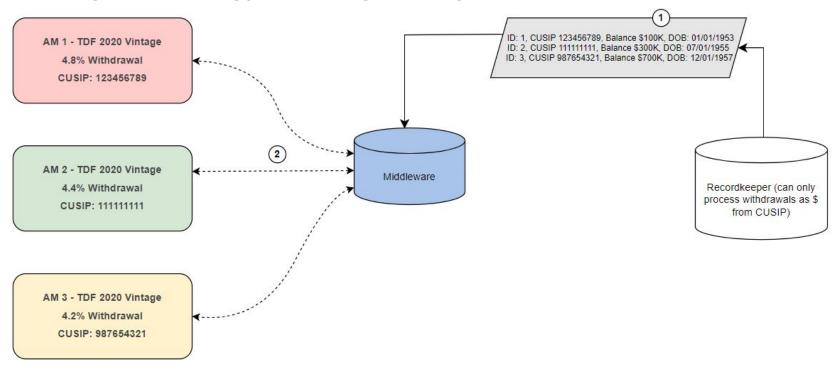
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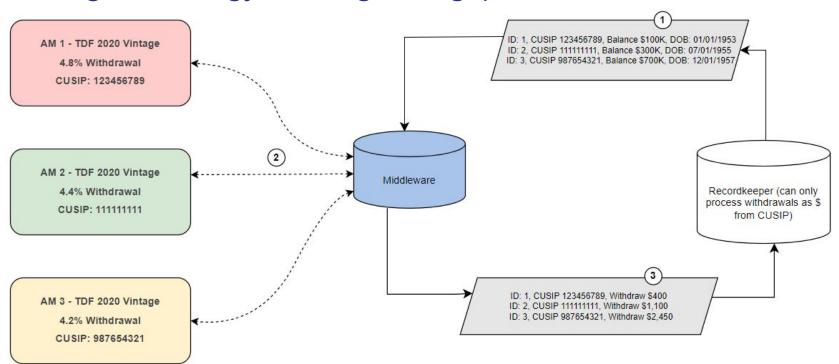




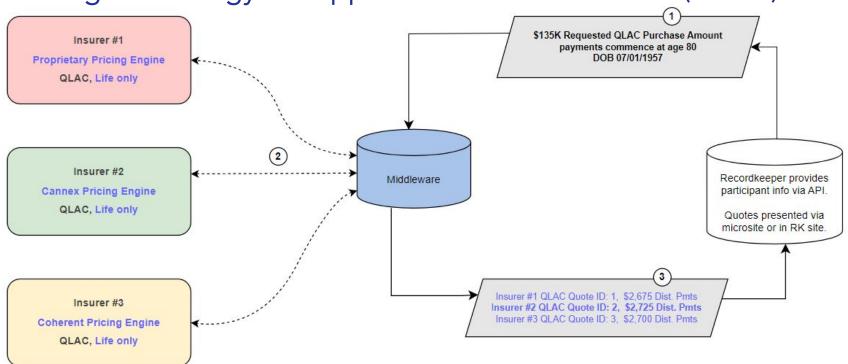
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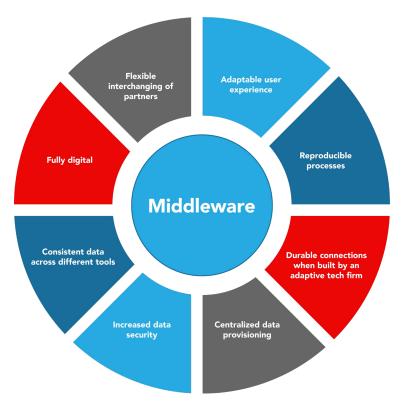


Utilizing technology to support Guaranteed Income (QLAC)





Middleware unlocks the power of institutional income





Thank You!



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