

U.S. Department of Labor  
Veterans' Employment and Training Service

# Competitive Grants Technical Performance Report & Technical Performance Narrative Desk Guide

Revised April 2024



## **TABLE OF CONTENTS**

BACKGROUND .....	4
DEFINITIONS.....	4
PERFORMANCE INDICATORS.....	4
Table 1. Performance Indicator Scoring Thresholds .....	4
OVERVIEW OF THE TPR and TPN.....	6
TPR .....	6
Table 2. High Risk Designation Tracking Example .....	8
DOCUMENTING PARTICIPANT PLACEMENT.....	10
POST-EXIT FOLLOW UP SERVICES.....	10
TECHNICAL SPECIFICATIONS.....	11
Figure 1. Protected View warning .....	11
Figure 2. Security Risk warning .....	11
Figure 3. File property security settings .....	12
DATA ENTRY TIPS .....	12
Figure 4. Paste special values .....	13
TPN.....	13
REPORT SUBMISSION .....	14
Table 3: TPR File Naming.....	14
Table 4: TPN File Naming.....	15
Table 5: Due Dates.....	15
Appendix: HVRP Measure Formulas .....	16
Number of Participants Enrolled (EN) Goal & Actual.....	16
Number of Participants Exited (EXT) Goal & Actual.....	17
Number of Exited Participants Placed into Employment (PLC) Goal & Actual.....	18
Placement Rate (PR) Goal & Actual .....	20
Average Hourly Wage at Placement (AHW) Goal.....	22
Average Hourly Wage at Placement (AHW) Actual.....	26
Cost per Placement (CPP) Goal.....	27
Cost per Placement (CPP) Actual.....	29
Percentage of Enrollments with Training (%TR) Goal .....	31

Percentage of Enrollments with Training (%TR) Actual ..... 31

Employment Rate 2<sup>nd</sup> Quarter After Exit (ER2QAE) Goal & Actual ..... 33

Employment Rate 4<sup>th</sup> Quarter After Exit (ER4QAE) Goal & Actual..... 34

Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Goal for grants with PoPs  
beginning prior to July 1, 2024 ..... 36

Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Goal for grants with PoPs  
beginning on or after July 1, 2024 ..... 38

Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Actual – All Grants..... 41

## BACKGROUND

Grant recipients operating the Homeless Veterans’ Reintegration Program (HVRP), Incarcerated Veterans’ Transition Program (IVTP), or the Homeless Women Veterans’ and Veterans’ with Children Program (HWVWC), referred to collectively as HVRP, must report quarterly on measurable outcomes to demonstrate their performance ([2 C.F.R. § 200.329\(c\)](#), HVRP grant terms and conditions). This desk guide provides useful and necessary information regarding the quarterly Technical Performance Report (TPR) and Technical Performance Narrative (TPN) for grant personnel as well as the Veterans’ Employment and Training Service (VETS) staff members who are responsible for grant oversight and monitoring.

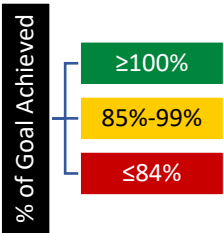
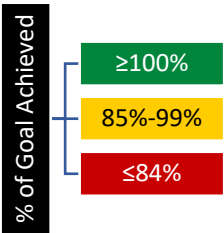
## DEFINITIONS

See the [HVRP Glossary of Terms](#) TPR Field Definitions Reference Guide under the HVRP Performance section of the [HVRP website](#).

## PERFORMANCE INDICATORS

Each grant recipient must report on eight performance indicators on a quarterly basis. Performance on each of the performance indicators falls into one of the following three categories:

**Table 1. Performance Indicator Scoring Thresholds**

Performance Indicator	Indicator Score	Met or Exceeded Goal	Minimum Expectation	Failed
1. Number of enrollments <i>Scored Q1 – Q4</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
2. Placement rate <i>Scored Q1 – Q4</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

Performance Indicator	Indicator Score	Met or Exceeded Goal	Minimum Expectation	Failed
3. Average hourly wage at placement <i>Scored Q1 – Q4</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
4a. Placement rate – Episodic Homeless. <sup>1</sup> <i>Scored Q1 – Q4</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
4b. Cost per placement <sup>2</sup> <i>Scored Q1 – Q4</i>		75.0 to 105.0 percent of goal	0 to 74.9 percent of goal; or 105.1 to 120.0 percent of goal	120.1 percent or greater than goal
5. Percentage of enrollments receiving training services <sup>3</sup> <i>Scored Q1 – Q4</i>		80.0 percent or greater	N/A	0 to 79.9 percent
6. Employment rate 2 <sup>nd</sup> quarter after exit <i>Scored in Q3 – Q6</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

<sup>1</sup> The Placement Rate – Episodic Homeless indicator applies to grant recipients with a period of performance beginning on or before July 1, 2022.

<sup>2</sup> The Cost per placement indicator applies to grant recipients with a period of performance beginning on or after July 1, 2023.

<sup>3</sup> The goal is 80 percent for all grant recipients.

Performance Indicator	Indicator Score	Met or Exceeded Goal	Minimum Expectation	Failed
7. Median earnings 2 <sup>nd</sup> quarter after exit  <i>Scored in Q3 – Q6</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
8. Employment rate 4 <sup>th</sup> quarter after exit  <i>Scored in Q5 – Q8</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

## OVERVIEW OF THE TPR and TPN

The TPR is an Excel-based data collection and reporting tool for grant recipients to enter participant and project information. The workbook allows VETS’ Grant Officer’s Technical Representatives (GOTR) to monitor performance and enables the aggregation and analysis of grant recipient data to assess the effectiveness of grant programs and submit reports to Congress. The TPN is a form where grant recipients explain why actual performance results deviate from planned goals, describe remediation strategies to improve any performance failures, confirm financial management practices, provide updates on staffing information, communicate information about grant-related activities, identify significant achievements, and share success stories. VETS’ GOTRs review the narrative details to monitor the overall performance of each grant. The current versions of the TPR and TPN are available under the HVRP Performance section of the [HVRP website](#).

Grant recipients must submit the TPR and its accompanying TPN for a specific grant award for all twelve quarters in the grant Period of Performance (PoP). The PoP is divided into three program years (PY) of four quarters each. The TPR and TPN forms cover the first four quarters of a PY **and** the PY’s subsequent four follow-up tracking quarters for a total of eight quarters. Grant recipients are required to submit TPRs and TPNs for quarters one through four and quarters five through eight for each program year in the PoP. Grant recipients are not required to submit their final PY quarter five through quarter eight reports, as those occur after the PoP ends.

## TPR

The TPR Excel workbook is comprised of six worksheets:

1. Planned Goals – Recipient input required
2. Tech Perf Report – Report / minimal recipient input required
3. New Enrollment Entry – Recipient input optional
4. Participant Info – Recipient input required
5. Demographics Summary – Report / no input required
6. Goals v. Actual – Report / no input required

In the Planned Goals and Tech Perf Report tabs, **grant recipients should only complete unlocked cells; locked cells are automatically calculated by the worksheet from data entered on the same tab or another tab.** Workbook cells may contain validation rules to limit the entry of errant figures. The Demographics Summary and Goals v. Actual tabs are locked.

The TPR Field Definitions Reference Guide summarizes the definitions embedded within the TPR and can be found under the HVRP Performance section of the [HVRP website](#).

**Planned Goals Tab:** The grant recipients enter their planned goals from their grant award in this worksheet. This worksheet must be locked before completing the remaining VETS-701 series worksheets in the workbook. The planned goals must not be changed during the course of the award unless they are altered through the grant amendment process. The planned goals entered in this tab are used in the Tech Perf Report worksheet for a goal-versus-actual performance comparison.

The grant recipient must enter all figures in yellow-shaded areas on the Planned Goals tab non-cumulatively by quarter. Any figures highlighted with a red strikeout represent data values that are inconsistent with other related data values on the spreadsheet. The grant recipients should correct inconsistencies before submitting the completed TPR.

**Tech Perf Report Tab:** This tab summarizes the outcomes in the aggregate and for each quarter in the reporting period. Much of the outcome data summarized in this worksheet are automatically computed based on information keyed into the participant information worksheet.

The grant recipient must enter all figures in unlocked cells on the Tech Perf Report tab non-cumulatively by quarter. Any figures highlighted with a red strikeout represent data values that are inconsistent with other related data values on the spreadsheet. The grant recipient should correct inconsistencies before submitting the completed TPR.

The TPN Action column in the Tech Perf Report tab displays a symbol (i.e., green check mark, yellow “!” or red “X”) for the performance indicators described in Table 1. Please note that the grant recipient **must** select the correct Report Period and PoP Year in the upper lefthand section of the tab for this column to function properly. The Planned Goals tab **must** be completed and reflect the planned goals contained in the grant award documentation or most recent modification for the symbols in the TPN Action column to function properly.

The red, yellow, and green TPN Action indicators go into effect at different times depending on the measure. See **Table 1. Action Indicator Scores by Quarter** in [VPL 03-24 Attachment 1](#): HVRP Corrective Action Plan Technical Assistance Guide for the full list of quarters that contribute to a measure’s indicator status on the TPR.

Indicators with a red “X” require the grant recipient to address the failed performance in the TPN. A red “X” indicates that the grant recipient failed to meet the minimum expectation for the performance measure (e.g., 0 to 84.9 percent of the planned goal). Grant recipients will submit a Corrective Action Plan (CAP) through the quarterly reporting process within the TPN for each failed performance indicator.

A yellow “!” is considered to be meeting minimum performance expectations and the grant recipient must explain the underperformance in the TPN.

A green check mark indicates that the grant recipient met or exceeded their planned goal for the performance measure.

The scores for these measures are monitored by the GOTR, and consecutive failures are tracked over time for potential high-risk designation as per [VPL 03-24 Attachment 2](#): HVRP High Risk Designation Technical Assistance Guide.

**Table 2. High Risk Designation Tracking Example**

High Risk Designation Measures	Q1 Score	Q2 Score	Q3 Score	Q4 Score	Failed for 3 Consecutive Qtrs?
Number of Participants Enrolled	Yellow	Red	Red	Red	Y
Average Hourly Wage at Placement	Green	Red	Yellow	Red	N
Placement Rate	Red	Red	Yellow	Yellow	N
Episodically Homeless Placement Rate or Cost per Placement	Red	Yellow	Yellow	Green	N
Percentage of Enrollments Receiving Training	Red	Green	Red	Green	N

**New Enrollment Entry tab:** This is an optional tab where grant recipients may enter the initial enrollment, services, and training information. It will create and populate a new record in the Participant Info tab; however, it **does not** update existing participant records.

**Participant Info Tab:** The grant recipient completes the data entry worksheet for all participants enrolled in HVRP.

Please note that the tab will allow for up to 500 participant entries. The [HVRP website](#) contains the HVRP Participant Tracking sheet that grant recipients may choose to attach to individual



participant files that may aid the grant recipient in summarizing information to be entered into the TPR workbook.

For “yes/no” responses, a blank cell is the same as selecting a “no” response.

Participant demographic and location information is based on entries at the time of enrollment. Do not change these entries once the participant record is submitted in a quarterly TPR.

**Carryover Participants:** Grant recipients will record carryover participants into the TPR by completing the fields in the New Enrollment tab or the Participant Info tab.

*Participant Information:* Retain all Name, Race, Ethnicity, Gender, and Military Service entries from the prior year’s TPR.

*Enrollment Information:* Retain Service Start Date, Co-Enrollments, Eligibility, Service Delivery Location, Housing, and Employment History entries from the prior year’s TPR.

*Training:* Retain all training entries with dates/quarters from the prior year’s Q4 TPR except those instances where the training Date Last Provided occurred in Q1. The current TPR will generate a data validation “error” for any Date First Provided or Date Last Provided training entries that are prior to July 1 of the current program year. It displays this error because the TPR cannot be coded to ignore the current PY date range limitation only for carryover participant records. The Tech Perf Report tab only counts the trainings if the Date Last Provided column contains a date that falls within the current PY’s reporting period.

*Services:* Service entries for carryover participants should only reflect services provided in the current PY. Do not re-enter services from the prior year’s TPR, because those services were already counted in the previous PY.

*New Grant:* Participants cannot be carried over from a grant completing its PoP to a new grant. The grant recipient must re-determine eligibility based on the participant’s current status (i.e., homeless or at risk of homelessness). If eligibility is confirmed, the participant is a new enrollee under the new grant award.

### **Exiting Participants at the End of the PoP**

If a participant was not placed/exited by the end of the grant’s PoP and the grant recipient receives a new award, they may enroll that participant into the new grant award **if the participant meets the eligibility of homelessness or at risk of homelessness** as of July 1. If the grant recipient does not receive a new award, all participants must be exited, and the grant recipient must ensure that participants are referred to other service providers that are able to assist them in meeting their employment goals.

## Participant Re-Enrollment versus Re-Opening Enrollment

If an individual participant has exited the program to employment but then loses the job and returns needing HVRP services, the grant recipients should proceed as follows:

- Job loss is within 90 days of exit: The grant recipient may re-open the case within the 90-day window to provide additional employment and training services to re-employ the participant. If the case is re-opened, the prior placement outcomes at exit must be deleted from the TPR (i.e., occupation at placement, hourly wage at placement, employment placement type, and, if applicable, date last provided follow-up service).
- Job loss is more than 90 days after exit: The grant recipient may choose to re-enroll the participant as long as the participant still meets the HVRP eligibility criteria. The grant recipient must re-enroll the participant (i.e., input the participant as a new row in the Participant Info tab).

## DOCUMENTING PARTICIPANT PLACEMENT

The following are approved methods for documenting placement/employment outcomes (including dates of employment, hourly wages and hours worked):

- Pay stubs
- Automated employment verification systems
- Documented contact with employers
- Employer statement of earnings
- Supporting documentation of self-employment and wages earned (see details below)

VETS does not categorically prohibit placements into self-employment. The participant must file a 1099 with the IRS to report self-employment earnings. The participant must share supporting documentation to the grant recipient as proof of self-employment and wages earned. This allows the grant recipient to determine hourly wages and other data elements required for reporting. For self-employment, case managers should consider requesting a business license, employer ID for services performed to, copies of income checks, receipts of job materials and equipment, wage records, 1099 MISC Form, advertisement of services, etc.

All data sources and methods used must be documented and are subject to audit.

## POST-EXIT FOLLOW UP SERVICES

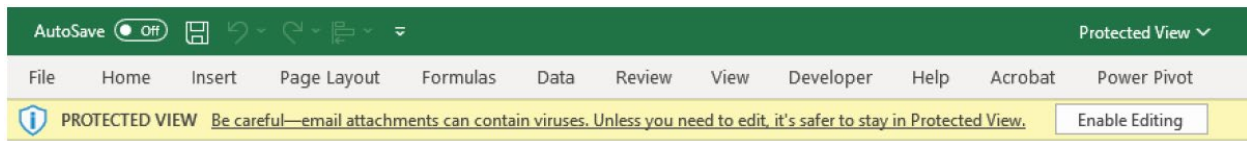
Grant recipients provide post-exit follow up services to participants to increase the success of employment and job retention. The TPR allows grant recipients to record when those services occurred in the Date Last Provided Follow-Up Service field on the Participant Info tab.

## TECHNICAL SPECIFICATIONS

### Microsoft Security Settings for Macro-Enabled Excel Workbooks

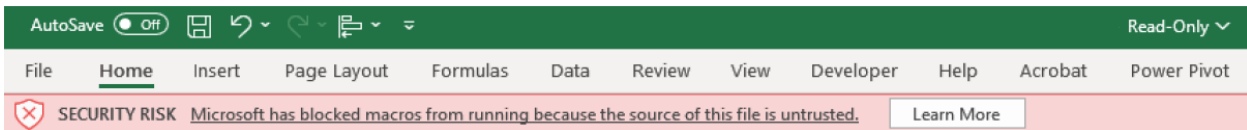
The TPR is an Excel binary workbook file (.XLSB) with embedded macros. Microsoft recently changed security settings for macro-enabled files. When opening the TPR file from an email attachment or shared network drive, grant recipients may see a yellow “Protected View” banner at the top of the screen (Figure 1).

**Figure 1. Protected View warning**



After selecting “Enable Editing” in the Protected View banner, a red “Security Risk” banner may appear with a notification that [macros have been disabled](#) because the file is untrusted (Figure 2). TPR features like the Lock button will not be functional if macros have been disabled.

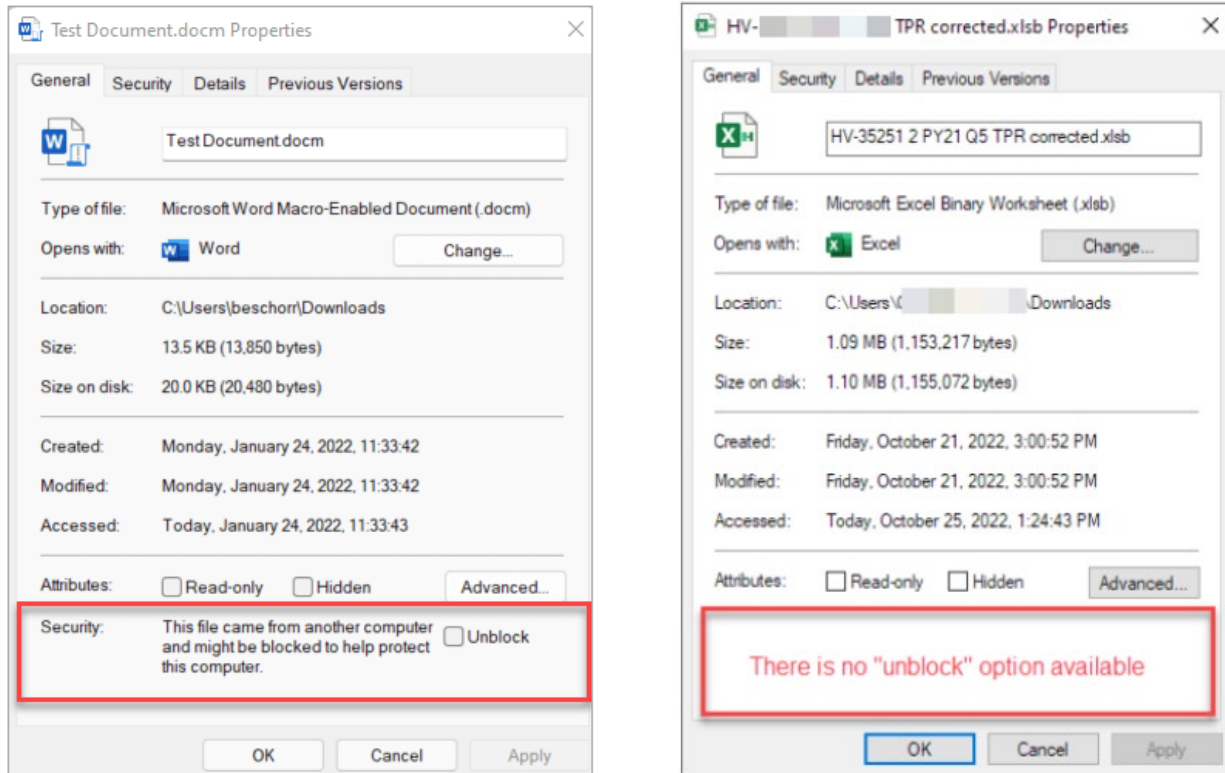
**Figure 2. Security Risk warning**



To resolve this issue, grant recipients should:

1. Before attempting to open the file, save the TPR workbook to a “trusted location”—either on OneDrive or the desktop. Note: Depending on your organization’s IT settings, you may not be able to adjust your computer’s [Trust Center Settings](#).
2. Right-click on the file and select “Properties” from the dropdown menu.
3. Check “unblock” at the bottom of the General tab (Figure 3).  
If there is no “unblock” option shown on the General tab, proceed to step 4.
4. Open the file and select “Enable Content” if prompted.
5. If issues with blocked macros persist after you have followed the steps above, please contact your GOTR.

Figure 3. File property security settings



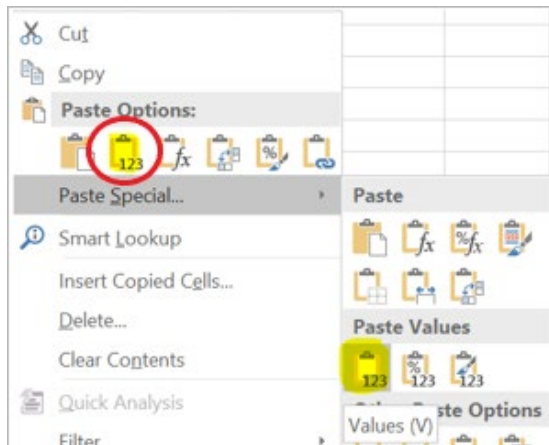
## DATA ENTRY TIPS

### How to Copy/Paste Within the TPR Workbook

Avoid copying and pasting data into the TPR, as doing so may corrupt formatting and formulas. However, as new versions of the TPR are released, we recognize that it may be necessary for grant recipients to migrate data from an “old” version of the TPR into the current TPR. To avoid impacting formats and formulas, grant recipients should only paste “special values” when migrating data into the current TPR.

Do not use the keyboard shortcut Ctrl+V to paste. Instead, right click in the destination cell or range of cells and select Paste Special>Values (V). Tip: Look for the clipboard icon with “123” (as shown in Figure 4).

**Figure 4. Paste special values**



If a value appears with a red strikethrough, review the data to confirm possible corrections. There are some situations where a red strikethrough is not an error when applied to carryover participants (e.g., Training First Provided and Training Last Provided dates). Review the form or cell comments for directions and/or seek assistance from your GOTR for clarification.

If a cell in your TPR displays #VALUE!, this means you entered a non-numeric value in one of the cells on that row and it is interfering with a calculation. Clear (delete) the invalid entry or entries and reenter the data.

All data should be entered non-cumulatively. On the Tech Perf Report tab, only enter “actual” performance and expenditure data for each quarter.

Automated calculations are performed in locked cells. Do not attempt to directly update any of the locked cells.

## **TPN**

After completing the TPR for any given quarter, the grant recipient must complete the TPN for the same quarter. All fields on this form are required. For any that are not applicable, please enter N/A.

As directed on the TPN form, the grant recipient refers to the TPR for the same quarter in completing the TPN. Specifically, the grant recipient needs to refer to the TPN Action column of the Tech Perf Report tab of the TPR. Yellow “!” and red “X” indicators in that column require a narrative response or explanation in the associated fields of the TPN; see Table 2 TPN Action Indicators by Quarter for details.

The *Failed Performance in Quarters 1-4* and *Failed Performance in Quarters 5-8* fields direct grant recipients to provide responses for any of the performance indicators flagged with a red “X” in the TPN Action column of the Tech Perf Report tab at any time in Quarters 1–8.

The *Minimal Performance in Quarters 1-4* and *Minimal Performance in Quarters 5-8* fields direct grant recipients to provide responses for any of the performance indicators flagged with a yellow “!” in the TPN Action column of the Tech Perf Report tab at any time in Quarters 1–8.

## REPORT SUBMISSION

The grant recipient must electronically submit the TPR and TPN directly to the GOTR each quarter. When sending the reports, grant recipients should use the subject line “COMPETITIVE GRANTS QUARTERLY REPORTS” and include the grant number, PY, and quarter(s). The grant recipients should also select “Request a Delivery Receipt” to track and document the progress of the email and its attachments.

The grant recipient must save all documents they submit to the GOTR following a standard naming convention illustrated in the table below. Only one TPR and one TPN will be accepted for any given PY quarter during the PoP. Any corrected document will replace the previously received document.

The grant recipient must submit the TPR and TPN for a specific grant award for each of the 12 participation quarters in the grant PoP and for each of the follow-up quarters within the three-year PoP. Grant recipients must submit separate TPRs and TPNs for each of the three years of their PoP.

## Performance Report Naming Convention

**Table 3: TPR File Naming**

Parts of File Name	Shortened Grant Award Number	Program Year Covered by Report	Report Quarter (1-8)	Report Type	Excel Format <sup>4</sup>	File Name
Example	38123 or 036123  000006	PY23	Q1	TPR	.xlsb	33123-PY23-Q1-TPR.xlsb or 038123-PY23-Q1-TPR.xlsb 00006-PY23-Q1-TPR.xlsb

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<sup>4</sup> MS Excel Macro Enabled Binary: The workbook containing the TPR should always be saved as an Excel binary file (.xlsb) to enable the proper operation of macros and special formulas.

**Table 4: TPN File Naming**

Parts of File Name	Grant Award Number	Program Year Covered by Report	Report Quarter (1-8)	Report Type	PDF Format	Final File Name
Example	38123 or 038123  000006	PY23	Q1	TPN	.pdf	38123-PY23-Q1-TPN.pdf or 038123-PY23-Q1-TPN.pdf 00006-PY23-Q1-TPN.pdf

**Table 5: Due Dates**

These due dates are established in [VPL 03-24](#) HVRP Performance, Management, and Reporting.

Reporting Quarter	Quarter Start Date	Quarter End Date	Grant Recipient Due Date
1 & 5	July 1	September 30	October 30
2 & 6	October 1	December 31	January 30
3 & 7	January 1	March 31	April 30
4 & 8	April 1	June 30	July 30

## Appendix: HVRP Measure Formulas

### Number of Participants Enrolled (EN) Goal & Actual

Quarterly and Cumulative Actuals are calculated using the same methodology.

- # of Participants Enrolled – Quarterly Goal (EN-QG)
- # of Participants Enrolled – Cumulative Goal (EN-CG)

Note: Quarters (Q) are listed by Period of Performance (PoP) Q# and Program Year (PY) Q#.

Qtr	Number of Participants Enrolled Cumulative Goal Formula	Example EN-QG	EN-CG Calculations	EN-CG
PoP Q1 PY1 Q1	EN-QG Q1	18	18	18
PoP Q2 PY1 Q2	EN-QG Q1 + EN-QG Q2	22	18 + 22 = 40	40
PoP Q3 PY1 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3	18	40 + 18 = 58	58
PoP Q4 PY1 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4	17	58 + 17 = 75	75
PoP Q5 PY2 Q1	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5	18	75 + 18 = 93	93
PoP Q6 PY2 Q2	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6	22	93 + 22 = 115	115
PoP Q7 PY2 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7	18	115 + 18 = 133	133
PoP Q8 PY2 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8	17	133 + 17 = 150	150
PoP Q9 PY3 Q1	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9	18	150 + 18 = 168	168
PoP Q10 PY3 Q2	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10	22	168 + 22 = 190	190
PoP Q11 PY3 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10 + EN-QG Q11	18	190 + 18 = 208	208



Qtr	Number of Participants Enrolled Cumulative Goal Formula	Example EN-QG	EN-CG Calculations	EN-CG
PoP Q12 PY3 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10 + EN-QG Q11 + EN-QG Q12	17	208 + 17 = 225	225

### Number of Participants Exited (EXT) Goal & Actual

Quarterly and Cumulative Actuals are calculated using the same methodology.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)

Qtr	Number of Participants Exited Cumulative Goal Formula	Example EXT-QG	EXT-CG Calculations	EXT-CG
PoP Q1 PY1 Q1	EXT-QG Q1	14	14	14
PoP Q2 PY1 Q2	EXT-QG Q1 + EXT-QG Q2	18	14 + 18 = 32	32
PoP Q3 PY1 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3	16	32 + 16 = 48	48
PoP Q4 PY1 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4	15	48 + 15 = 63	63
PoP Q5 PY2 Q1	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5	16	63 + 16 = 79	79
PoP Q6 PY2 Q2	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6	20	79 + 20 = 99	99
PoP Q7 PY2 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7	22	99 + 22 = 121	121
PoP Q8 PY2 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8	21	121 + 21 = 142	142
PoP Q9 PY3 Q1	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9	18	142 + 18 = 160	160

Qtr	Number of Participants Exited Cumulative Goal Formula	Example EXT-QG	EXT-CG Calculations	EXT-CG
PoP Q10 PY3 Q2	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10	16	160 + 16 = 176	176
PoP Q11 PY3 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10 + EXT-QG Q11	20	176 + 20 = 196	196
PoP Q12 PY3 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10 + EXT-QG Q11 + EXT-QG Q12	29	196 + 29 = 225	225

### Number of Exited Participants Placed into Employment (PLC) Goal & Actual

Quarterly and Cumulative Actuals are calculated using the same methodology.

- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)

Qtr	Number of Exited Participants Placed into Employment or “Placements” Formula	Example PLC-QG	PLC-CG Calculations	PLC-CG
PoP Q1 PY1 Q1	PLC-QG Q1	7	7	7
PoP Q2 PY1 Q2	PLC-QG Q1 + PLC-QG Q2	13	7 + 13 = 20	20
PoP Q3 PY1 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3	15	20 + 15 = 35	35
PoP Q4 PY1 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4	16	35 + 16 = 51	51
PoP Q5 PY2 Q1	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5	17	51 + 17 = 68	68
PoP Q6 PY2 Q2	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6	17	68 + 17 = 85	85

Qtr	Number of Exited Participants Placed into Employment or “Placements” Formula	Example PLC-QG	PLC-CG Calculations	PLC-CG
PoP Q7 PY2 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7	16	$85 + 16 = 101$	101
PoP Q8 PY2 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8	17	$101 + 17 = 118$	118
PoP Q9 PY3 Q1	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9	16	$118 + 16 = 134$	134
PoP Q10 PY3 Q2	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10	14	$134 + 14 = 148$	148
PoP Q11 PY3 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10 + PLC-QG Q11	12	$148 + 12 = 160$	160
PoP Q12 PY3 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10 + PLC-QG Q11 + PLC-QG Q12	8	$160 + 8 = 168$	168

Continued on the following page.

## Placement Rate (PR) Goal & Actual

**Quarterly and Cumulative Actuals are calculated using the same methodology.**

- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)
- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- Placement Rate – Quarterly Goal (PR-QG)
- Placement Rate – Cumulative Goal (PR-CG)

Qtr	Placement Rate Cumulative Formula	Example PLC-QG	PR-CG Numerator <i># of Exited Participants Placed into Employment – CG</i>	PR-CG Denominator <i># of Participants Exited – CG</i>	PR-CG Calculations	PR-CG
PoP Q1 PY1 Q1	PLC-QG Q1 / EXT-QG Q1	<ul style="list-style-type: none"> <li>• PLC-QG Q1: 7</li> <li>• EXT-QG Q1: 14</li> </ul>	7	14	7 / 14 = 0.500	50.0%
PoP Q2 PY1 Q2	[(PLC-QG Q1 + PLC-QG Q2) / (EXT-QG Q1 + EXT-QG Q2)]	<ul style="list-style-type: none"> <li>• PLC-QG Q2: 13</li> <li>• EXT-QG Q2: 18</li> </ul>	7 + 13 = 20	14 + 18 = 32	20 / 32 = 0.625	62.5%
PoP Q3 PY1 Q3	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3)]	<ul style="list-style-type: none"> <li>• PLC-QG Q3: 15</li> <li>• EXT-QG Q3: 16</li> </ul>	20 + 15 = 35	32 + 16 = 48	35 / 48 = 0.729	72.9%
PoP Q4 PY1 Q4	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4)]	<ul style="list-style-type: none"> <li>• PLC-QG Q4: 16</li> <li>• EXT-QG Q4: 15</li> </ul>	35 + 16 = 51	48 + 15 = 63	51 / 63 = 0.810	81.0%
PoP Q5 PY2 Q1	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5)]	<ul style="list-style-type: none"> <li>• PLC-QG Q5: 17</li> <li>• EXT-QG Q5: 16</li> </ul>	51 + 17 = 68	63 + 16 = 79	68 / 79 = 0.861	86.1%

<b>Qtr</b>	<b>Placement Rate Cumulative Formula</b>	<b>Example PLC-QG</b>	<b>PR-CG Numerator # of Exited Participants Placed into Employment – CG</b>	<b>PR-CG Denominator # of Participants Exited – CG</b>	<b>PR-CG Calculations</b>	<b>PR-CG</b>
PoP Q6 PY2 Q2	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6})]$	<ul style="list-style-type: none"> <li>PLC-QG Q6: 17</li> <li>EXT-QG Q6: 20</li> </ul>	$68 + 17 = 85$	$79 + 20 = 99$	$85 / 99 = 0.859$	85.9%
PoP Q7 PY2 Q3	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7})]$	<ul style="list-style-type: none"> <li>PLC-QG Q7: 16</li> <li>EXT-QG Q7: 22</li> </ul>	$85 + 16 = 101$	$99 + 22 = 121$	$101 / 121 = 0.835$	83.5%
PoP Q8 PY2 Q4	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8})]$	<ul style="list-style-type: none"> <li>PLC-QG Q8: 17</li> <li>EXT-QG Q8: 21</li> </ul>	$101 + 17 = 118$	$121 + 21 = 142$	$118 / 142 = 0.831$	83.1%
PoP Q9 PY3 Q1	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8} + \text{PLC-QG Q9}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8} + \text{EXT-QG Q9})]$	<ul style="list-style-type: none"> <li>PLC-QG Q9: 16</li> <li>EXT-QG Q9: 18</li> </ul>	$118 + 16 = 134$	$142 + 18 = 160$	$134 / 160 = 0.838$	83.8%
PoP Q10 PY3 Q2	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8} + \text{PLC-QG Q9} + \text{PLC-QG Q10}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8} + \text{EXT-QG Q9} + \text{EXT-QG Q10})]$	<ul style="list-style-type: none"> <li>PLC-QG Q10: 14</li> <li>EXT-QG Q10: 16</li> </ul>	$134 + 14 = 148$	$160 + 16 = 176$	$148 / 176 = 0.841$	84.1%

Qtr	Placement Rate Cumulative Formula	Example PLC-QG	PR-CG Numerator <i># of Exited Participants Placed into Employment – CG</i>	PR-CG Denominator <i># of Participants Exited – CG</i>	PR-CG Calculations	PR-CG
PoP Q11 PY3 Q3	$\frac{[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8} + \text{PLC-QG Q9} + \text{PLC-QG Q10} + \text{PLC-QG Q11}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8} + \text{EXT-QG Q9} + \text{EXT-QG Q10} + \text{EXT-QG Q11})]$	<ul style="list-style-type: none"> <li>• PLC-QG Q11: 12</li> <li>• EXT-QG Q11: 20</li> </ul>	148 + 12 = 160	176 + 20 = 196	160 / 196 = 0.816	81.6%
PoP Q12 PY3 Q4	$\frac{[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8} + \text{PLC-QG Q9} + \text{PLC-QG Q10} + \text{PLC-QG Q11} + \text{PLC-QG Q12}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8} + \text{EXT-QG Q9} + \text{EXT-QG Q10} + \text{EXT-QG Q11} + \text{EXT-QG Q12})]$	<ul style="list-style-type: none"> <li>• PLC-QG Q12: 8</li> <li>• EXT-QG Q12: 29</li> </ul>	160 + 8 = 168	196 + 29 = 225	168 / 225 = 0.747	74.7%

### Average Hourly Wage at Placement (AHW) Goal

The planned AHW for a quarter is weighted by the planned Number of Exited Participants Placed into Employment (PLC) for that quarter. For example, 10 placements with an AHW of \$10.00 and 5 placements with an AHW of \$20.00 will both have a weight of \$100 (10 x \$10 = \$100 and 5 x \$20 = \$100).

- Average Hourly Wage at Placement – Quarterly Goal (AHW-QG)
- Average Hourly Wage at Placement – Cumulative Goal (AHW-CG)
- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator Cumulative AHW Weighted by # Placed in each quarter	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q1 PY1 Q1	AHW-QG Q1	<ul style="list-style-type: none"> <li>AHW-QG Q1: \$19.00</li> <li>PLC-QG Q1: 7</li> </ul>	\$19.00*7=\$133	7	\$133 / 7 = \$19.00	\$19.00
PoP Q2 PY1 Q2	[(AHW-QG Q1 * PLC-QG Q1) + (AHW-QG Q2 * PLC-QG Q2)] / (PLC-CG Q2)]	<ul style="list-style-type: none"> <li>AHW-QG Q2: \$19.25</li> <li>PLC-QG Q2: 13</li> </ul>	<ul style="list-style-type: none"> <li>(\$19.00*7) + (\$19.25*13)</li> <li>\$133 + \$250.25 = \$383.25</li> </ul>	7 + 13 = 20	\$383.25 / 20 = \$19.16	\$19.16
PoP Q3 PY1 Q3	[(AHW-QG Q1 * PLC-QG Q1) + (AHW-QG Q2 * PLC-QG Q2) + (AHW-QG Q3 * PLC-QG Q3)] / (PLC-CG Q3)]	<ul style="list-style-type: none"> <li>AHW-QG Q3: \$19.50</li> <li>PLC-QG Q3: 15</li> </ul>	<ul style="list-style-type: none"> <li>(\$19.00*7) + (\$19.25*13) + (\$19.50*15)</li> <li>\$133 + \$250.25 + \$292.50 = \$675.75</li> </ul>	20 + 15 = 35	\$675.75 / 35 = \$19.31	\$19.31
PoP Q4 PY1 Q4	[(AHW-QG Q1 * PLC-QG Q1) + (AHW-QG Q2 * PLC-QG Q2) + (AHW-QG Q3 * PLC-QG Q3) + (AHW-QG Q4 * PLC-QG Q4)] / (PLC-CG Q4)]	<ul style="list-style-type: none"> <li>AHW-QG Q4: \$19.75</li> <li>PLC-QG Q4: 16</li> </ul>	<ul style="list-style-type: none"> <li>(\$19.00*7) + (\$19.25*13) + (\$19.50*15) + (\$19.75*16)</li> <li>\$133 + \$250.25 + \$292.50 + \$316 = \$991.75</li> </ul>	35 + 16 = 51	\$991.75 / 51 = \$19.45	\$19.45
PoP Q5 PY2 Q1	[(AHW-QG Q1 * PLC-QG Q1) + (AHW-QG Q2 * PLC-QG Q2) + (AHW-QG Q3 * PLC-QG Q3) + (AHW-QG Q4 * PLC-QG Q4) + (AHW-QG Q5 * PLC-QG Q5)] / (PLC-CG Q5)]	<ul style="list-style-type: none"> <li>AHW-QG Q5: \$20.00</li> <li>PLC-QG Q5: 17</li> </ul>	<ul style="list-style-type: none"> <li>(\$19.00*7) + (\$19.25*13) + (\$19.50*15) + (\$19.75*16) + (\$20.00*17)</li> <li>\$133 + \$250.25 + \$292.50 + \$316 + \$340 = \$1,331.75</li> </ul>	51 + 17 = 68	\$1,331.75 / 68 = \$19.58	\$19.58
PoP Q6 PY2 Q2	[(AHW-QG Q1 * PLC-QG Q1) + (AHW-QG Q2 * PLC-QG Q2) + (AHW-QG Q3 * PLC-QG Q3) + (AHW-QG Q4 * PLC-QG Q4) + (AHW-QG Q5 * PLC-QG Q5) + (AHW-QG Q6 * PLC-QG Q6)] / (PLC-CG Q6)]	<ul style="list-style-type: none"> <li>AHW-QG Q6: \$20.15</li> <li>PLC-QG Q6: 17</li> </ul>	<ul style="list-style-type: none"> <li>(\$19.00*7) + (\$19.25*13) + (\$19.50*15) + (\$19.75*16) + (\$20.00*17) + (\$20.15*17)</li> <li>\$133 + \$250.25 + \$292.50 + \$316 + \$340 + \$342.55 = \$1,674.30</li> </ul>	68 + 17 = 85	\$1,674.30 / 85 = \$19.70	\$19.70

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator Cumulative AHW Weighted by # Placed in each quarter	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q7 PY2 Q3	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7})] / (\text{PLC-CG Q7})]$	<ul style="list-style-type: none"> <li>AHW-QG Q7: \$20.20</li> <li>PLC-QG Q7: 16</li> </ul>	<ul style="list-style-type: none"> <li><math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16)</math></li> <li><math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 = \\$1,997.50</math></li> </ul>	$85 + 16 = 101$	$\$1,997.50 / 101 = \$19.78$	\$19.78
PoP Q8 PY2 Q4	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8})] / (\text{PLC-CG Q8})]$	<ul style="list-style-type: none"> <li>AHW-QG Q8: \$20.30</li> <li>PLC-QG Q8: 17</li> </ul>	<ul style="list-style-type: none"> <li><math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17)</math></li> <li><math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 = \\$2,342.60</math></li> </ul>	$101 + 17 = 118$	$\$2,342.60 / 118 = \$19.85$	\$19.85
PoP Q9 PY3 Q1	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9})] / (\text{PLC-CG Q9})]$	<ul style="list-style-type: none"> <li>AHW-QG Q9: \$20.50</li> <li>PLC-QG Q9: 16</li> </ul>	<ul style="list-style-type: none"> <li><math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16)</math></li> <li><math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 = \\$2,670.60</math></li> </ul>	$118 + 16 = 134$	$\$2,670.60 / 134 = \$19.93$	\$19.93
PoP Q10 PY3 Q2	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10})] / (\text{PLC-CG Q10})]$	<ul style="list-style-type: none"> <li>AHW-QG Q10: \$20.75</li> <li>PLC-QG Q10: 14</li> </ul>	<ul style="list-style-type: none"> <li><math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14)</math></li> <li><math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 = \\$2,961.10</math></li> </ul>	$134 + 14 = 148$	$\$2,961.10 / 148 = \$20.01$	\$20.01



Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW- QG	AHW-CG Numerator <i>Cumulative AHW Weighted by # Placed in each quarter</i>	AHW-CG Denom- inator	AHW-CG Calculations	AHW- CG
PoP Q11 PY3 Q3	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10}) + (\text{AHW-QG Q11} * \text{PLC-QG Q11})] / (\text{PLC-CG Q11})]$	<ul style="list-style-type: none"> <li>• AHW-QG Q11: \$20.85</li> <li>• PLC-QG Q11: 12</li> </ul>	<ul style="list-style-type: none"> <li>• <math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14) + (\\$20.85*12)</math></li> <li>• <math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 + \\$250.20 = \\$3,211.30</math></li> </ul>	$148 + 12 = 160$	$\$3,211.30 / 160 = \$20.07$	\$20.07
PoP Q12 PY3 Q4	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10}) + (\text{AHW-QG Q11} * \text{PLC-QG Q11}) + (\text{AHW-QG Q12} * \text{PLC-QG Q12})] / (\text{PLC-CG Q12})]$	<ul style="list-style-type: none"> <li>• AHW-QG Q12: \$21.00</li> <li>• PLC-QG Q12: 8</li> </ul>	<ul style="list-style-type: none"> <li>• <math>(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14) + (\\$20.85*12) + (\\$21.00*8)</math></li> <li>• <math>\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 + \\$250.20 + \\$168 = \\$3,379.30</math></li> </ul>	$160 + 8 = 168$	$\$3,379.30 / 168 = \$20.11$	\$20.11

### Average Hourly Wage at Placement (AHW) Actual

The actual AHW for a quarter is weighted by the number of exited participants placed into employment in that quarter. This weighting is applied in the numerator, prior to dividing by the number of exited participants placed into employment. For example, 10 placements with an AHW of \$10.00 and 5 placements with an AHW of \$20.00 will both have a weight of \$100 (10 x \$10 = \$100 and 5 x \$20 = \$100).

- Hourly Wage at Placement for Participants – Quarterly Actual (HWP-QA)
- Average Hourly Wage at Placement – Quarterly Actual (AHW-QA)
- Average Hourly Wage at Placement – Cumulative Actual (AHW-CA)
- # of Exited Participants Placed into Employment – Quarterly Actual (PLC-QA)
- # of Exited Participants Placed into Employment – Cumulative Actual (PLC-CA)

Due to the abundance of quarterly values used to calculate this measure, the table below displays examples for PoP Q1 through PoP Q4. The calculations for PoP Q5 – Q12 can be extrapolated from the references provided.

Qtr	Average Hourly Wage at Placement Cumulative Actual Formula	Example Quarterly Actuals	Example AHW-CA Numerator	PLC-CA Denominator	AHW-CA Calculations	AHW-CA
PoP Q1 PY1 Q1	HWP-QA Q1 / PLC-QA Q1	<ul style="list-style-type: none"> <li>• AHW Q1 values</li> <li>• PLC-QA Q1: 4</li> </ul>	\$19.00 + \$20.00 + \$21.00 + \$18.75 = \$78.75	4	\$78.75 / 4 = \$19.69	\$19.69
PoP Q2 PY1 Q2	(HWP-QA Q1 + HWP-QA Q2) / PLC-CA Q2	<ul style="list-style-type: none"> <li>• AHW-QA Q1 &amp; Q2 values</li> <li>• PLC-QA Q2: 7</li> </ul>	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 = \$226.91	4 + 7 = 11	\$226.91 / 11 = \$20.63	\$20.63
PoP Q3 PY1 Q3	(HWP-QA Q1 + HWP-QA Q2 + HWP-QA Q3) / PLC-CA Q3	<ul style="list-style-type: none"> <li>• AHW-QA Q1, Q2, &amp; Q3 values</li> <li>• PLC-QA Q3: 8</li> </ul>	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 + \$18.00 + \$18.00 + \$17.45 + \$15.55 + \$18.50 + \$16.33 + \$21.12 + \$15.50 = \$367.36	11 + 8 = 19	\$367.36 / 19 = \$19.33	\$19.33
PoP Q4 PY1 Q4	(HWP-QA Q1 + HWP-QA Q2 + HWP-QA Q3 + HWP-QA Q4) / PLC-CA Q4	<ul style="list-style-type: none"> <li>• AHW-QA Q1, Q2, Q3, &amp; Q4 values</li> <li>• PLC-QA Q4: 7</li> </ul>	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 + \$18.00 + \$18.00 + \$17.45 + \$15.55 + \$18.50 + \$16.33 + \$21.12 + \$15.50 + \$26.00 + \$17.89 + \$18.50 + \$20.00 + \$23.00 + \$19.00 + \$16.75 = \$508.50	19 + 7 = 26	\$508.50 / 26 = \$19.56	\$19.56

## Cost per Placement (CPP) Goal

Cost per Placement goal calculations are established at the time of award based on the requested funding amounts in the Planned Goals Chart at application. The goal will remain the same throughout the period of performance even if the grant recipient changes the requested funding amount(s) in subsequent program years.

- Requested Funding Amounts for Program Years 1, 2, and 3 (PY#-\$)
- Estimated Costs per Quarter – Quarterly Goal (ECQ-QG)
- Estimated Costs per Quarter – Cumulative Goal (ECQ-CG)
- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)
- Cost per Placement – Quarterly Goal (CPP-QG)
- Cost per Placement – Cumulative Goal (CPP-CG)

Qtr	Cost Per Placement Cumulative Goal Formula	Example Goals	Numerator	Denominator	CPP-CG Calculations	CPP-CG
PoP Q1 PY1 Q1	<ul style="list-style-type: none"> <li>• ECQ-QG Q1: PY1-\$ / 4</li> <li>• CPP-QG Q1: ECQ-QG Q1 / PLC-QG Q1</li> </ul>	<ul style="list-style-type: none"> <li>• PY1-\$: \$326,800.00</li> <li>• PLC-QG Q1: 7</li> </ul>	$\$326,800 / 4 = \$81,700.00$	7	$\$81,700.00 / 7 = \$11,671.43$	\$11,671.43
PoP Q2 PY1 Q2	<ul style="list-style-type: none"> <li>• ECQ-CG Q2: ECQ-QG Q1 + ECQ-QG Q2</li> <li>• CPP-CG Q2: ECQ-CG Q2 / PLC-CG Q2</li> </ul>	<ul style="list-style-type: none"> <li>• ECQ-QG Q1: \$81,700.00</li> <li>• ECQ-QG Q2: \$81,700.00</li> <li>• PLC-CG Q2: 20</li> </ul>	$\$81,700.00 + \$81,700.00 = \$163,400.00$	20	$\$163,400.00 / 20 = \$8,170.00$	\$8,170.00
PoP Q3 PY1 Q3	<ul style="list-style-type: none"> <li>• ECQ-CG Q3: ECQ-CG Q2 + ECQ-QG Q3</li> <li>• CPP-CG Q3: ECQ-CG Q3 / PLC-CG Q3</li> </ul>	<ul style="list-style-type: none"> <li>• ECQ-CG Q2: \$163,400.00</li> <li>• ECQ-QG Q3: \$81,700.00</li> <li>• PLC-CG Q3: 35</li> </ul>	$\$163,400.00 + \$81,700.00 = \$245,100.00$	35	$\$245,100.00 / 35 = \$7,002.86$	\$7,002.86
PoP Q4 PY1 Q4	<ul style="list-style-type: none"> <li>• ECQ-CG Q4: ECQ-CG Q3 + ECQ-QG Q4</li> <li>• CPP-CG Q4: ECQ-CG Q4 / PLC-CG Q4</li> </ul>	<ul style="list-style-type: none"> <li>• ECQ-CG Q3: \$245,100.00</li> <li>• ECQ-QG Q4: \$81,700.00</li> <li>• PLC-CG Q4: 51</li> </ul>	$\$245,100.00 + \$81,700.00 = \$326,800.00$	51	$\$326,800.00 / 51 = \$6,407.84$	\$6,407.84

Qtr	Cost Per Placement Cumulative Goal Formula	Example Goals	Numerator	Denominator	CPP-CG Calculations	CPP-CG
PoP Q5 PY2 Q1	<ul style="list-style-type: none"> <li>ECQ-QG Q5: PY2-\$ / 4</li> <li>ECQ-CG Q5: ECQ-CG Q4 + ECQ-QG Q5</li> <li>CPP-CG Q5: ECQ-CG Q5 / PLC-CG Q5</li> </ul>	<ul style="list-style-type: none"> <li>PY2-\$: \$335,330.00</li> <li>ECQ-CG Q4: \$326,800.00</li> <li>PLC-CG Q5: 68</li> </ul>	<ul style="list-style-type: none"> <li>\$335,330.00 / 4 = \$83,832.50</li> <li>\$326,800.00 + \$83,832.50 = \$410,632.50</li> </ul>	68	\$410,632.50 / 68 = \$6,038.71	\$6,038.71
PoP Q6 PY2 Q2	<ul style="list-style-type: none"> <li>ECQ-CG Q6: ECQ-CG Q5 + ECQ-QG Q6</li> <li>CPP-CG Q6: ECQ-CG Q6 / PLC-CG Q6</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q5: \$410,632.50</li> <li>ECQ-QG Q6: \$83,832.50</li> <li>PLC-CG Q6: 85</li> </ul>	\$410,632.50 + \$83,832.50 = \$494,465.00	85	\$494,465.00 / 85 = \$5,817.24	\$5,817.24
PoP Q7 PY2 Q3	<ul style="list-style-type: none"> <li>ECQ-CG Q7: ECQ-CG Q6 + ECQ-QG Q7</li> <li>CPP-CG Q7: ECQ-CG Q7 / PLC-CG Q7</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q6: \$494,465.00</li> <li>ECQ-QG Q7: \$83,832.50</li> <li>PLC-CG Q7: 101</li> </ul>	\$494,465.00 + \$83,832.50 = \$578,297.50	101	\$578,297.50 / 101 = \$5,725.72	\$5,725.72
PoP Q8 PY2 Q4	<ul style="list-style-type: none"> <li>ECQ-CG Q8: ECQ-CG Q7 + ECQ-QG Q8</li> <li>CPP-CG Q8: ECQ-CG Q8 / PLC-CG Q8</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q7: \$578,297.50</li> <li>ECQ-QG Q8: \$83,832.50</li> <li>PLC-CG Q8: 118</li> </ul>	\$578,297.50 + \$83,832.50 = \$662,130.00	118	\$662,130.00 / 118 = \$5,611.27	\$5,611.27
PoP Q9 PY3 Q1	<ul style="list-style-type: none"> <li>ECQ-CG Q9: ECQ-CG Q8 + ECQ-QG Q9</li> <li>CPP-CG Q9: ECQ-CG Q9 / PLC-CG Q9</li> </ul>	<ul style="list-style-type: none"> <li>PY3-\$: \$344,110.00</li> <li>ECQ-CG Q8: \$662,132</li> <li>ECQ-QG Q9: \$86,027.50</li> <li>PLC-CG Q9: 134</li> </ul>	<ul style="list-style-type: none"> <li>\$344,110.00 / 4 = \$86,027.50</li> <li>\$662,130.00 + \$86,027.50 = \$748,157.50</li> </ul>	134	\$748,157.50 / 134 = \$5,583.26	\$5,583.26
PoP Q10 PY3 Q2	<ul style="list-style-type: none"> <li>ECQ-CG Q10: ECQ-CG Q9 + ECQ-QG Q10</li> <li>CPP-CG Q10: ECQ-CG Q10 / PLC-CG Q10</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q9: \$748,157.50</li> <li>ECQ-QG Q10: \$86,027.50</li> <li>PLC-CG Q10: 148</li> </ul>	\$748,157.50 + \$86,027.50 = \$834,185.00	148	\$834,185.00 / 148 = \$5,636.39	\$5,636.39
PoP Q11 PY3 Q3	<ul style="list-style-type: none"> <li>ECQ-CG Q11: ECQ-CG Q10 + ECQ-QG Q11</li> <li>CPP-CG Q11: ECQ-CG Q11 / PLC-CG Q11</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q10: \$834,185.00</li> <li>ECQ-QG Q11: \$86,027.50</li> <li>PLC-CG Q11: 160</li> </ul>	\$834,185.00 + \$86,027.50 = \$920,212.50	160	\$920,212.50 / 160 = \$5,751.33	\$5,751.33

Qtr	Cost Per Placement Cumulative Goal Formula	Example Goals	Numerator	Denominator	CPP-CG Calculations	CPP-CG
PoP Q12 PY3 Q4	<ul style="list-style-type: none"> <li>ECQ-CG Q12: ECQ-CG Q11 + ECQ-QG Q12</li> <li>CPP-CG Q12: ECQ-CG Q12 / PLC-CG Q12</li> </ul>	<ul style="list-style-type: none"> <li>ECQ-CG Q11: \$920,212.50</li> <li>ECQ-QG Q12: \$86,027.50</li> <li>PLC-CG Q12: 168</li> </ul>	$\$920,212.50 + \$86,027.50 = \$1,006,240.00$	168	$\$1,006,240.00 / 168 = \$5,989.52$	\$5,989.52

### Cost per Placement (CPP) Actual

- Total Expenditures – Quarterly Actual (EXP-QA)
- Total Expenditures – Cumulative Actual (EXP-CA)
- # of Exited Participants Placed into Employment – Quarterly Actual (PLC-QA)
- # of Exited Participants Placed into Employment – Cumulative Actual (PLC-CA)
- Cost per Placement – Cumulative Actual (CPP-CA)

Qtr	Cost Per Placement Cumulative Actual Formula	Example Actuals	EXP-CA Numerator	PLC-CA Denominator	CPP-CA Calculations	CPP-CA
PoP Q1 PY1 Q1	EXP-QA Q1 / PLC-QA Q1	<ul style="list-style-type: none"> <li>EXP-QA Q1: \$46,142.96</li> <li>PLC-QA Q1: 4</li> </ul>	\$46,142.96	4	$\$46,142.96 / 4 = \$11,535.74$	\$11,535.74
PoP Q2 PY1 Q2	(EXP-QA Q1 + EXP-QA Q2) / PLC-CA Q2	<ul style="list-style-type: none"> <li>EXP-QA Q2: \$73,375.94</li> <li>PLC-QA Q2: 7</li> </ul>	$\$46,142.96 + \$73,375.94 = \$119,518.90$	$4 + 7 = 11$	$\$119,518.90 / 11 = \$10,865.35$	\$10,865.35
PoP Q3 PY1 Q3	(EXP-CA Q2 + EXP-QA Q3) / PLC-CA Q3	<ul style="list-style-type: none"> <li>EXP-QA Q3: \$75,918.65</li> <li>PLC-QA Q3: 8</li> </ul>	$\$119,518.90 + \$75,918.65 = \$195,437.55$	$11 + 8 = 19$	$\$195,437.55 / 19 = \$10,286.19$	\$10,286.19
PoP Q4 PY1 Q4	(EXP-CA Q3 + EXP-QA Q4) / PLC-CA Q4	<ul style="list-style-type: none"> <li>EXP-QA Q4: \$74,514.35</li> <li>PLC-QA Q4: 7</li> </ul>	$\$195,437.55 + \$74,514.35 = \$269,951.90$	$19 + 7 = 26$	$\$269,951.90 / 26 = \$10,382.77$	\$10,382.77

Qtr	Cost Per Placement Cumulative Actual Formula	Example Actuals	EXP-CA Numerator	PLC-CA Denominator	CPP-CA Calculations	CPP-CA
PoP Q5 PY2 Q1	(EXP-CA Q4 + EXP-QA Q5) / PLC-CA Q5	<ul style="list-style-type: none"> <li>EXP-QA Q5: \$79,638.03</li> <li>PLC-QA Q5: 12</li> </ul>	\$269,951.90 + \$79,638.03 = \$349,589.93	26 + 12 = 38	\$349,589.93 / 38 = \$9,199.74	\$9,199.74
PoP Q6 PY2 Q2	(EXP-CA Q5 + EXP-QA Q6) / PLC-CA Q6	<ul style="list-style-type: none"> <li>EXP-QA Q6: \$86,225.24</li> <li>PLC-QA Q6: 16</li> </ul>	\$349,589.93 + \$86,225.24 = \$435,815.17	38 + 16 = 54	\$435,815.17 / 54 = \$8,070.65	\$8,070.65
PoP Q7 PY2 Q3	(EXP-CA Q6 + EXP-QA Q7) / PLC-CA Q7	<ul style="list-style-type: none"> <li>EXP-QA Q7: \$87,103.76</li> <li>PLC-QA Q7: 17</li> </ul>	\$435,815.17 + \$87,103.76 = \$522,918.93	54 + 17 = 71	\$522,918.93 / 71 = \$7,365.06	\$7,365.06
PoP Q8 PY2 Q4	(EXP-CA Q7 + EXP-QA Q8) / PLC-CA Q8	<ul style="list-style-type: none"> <li>EXP-QA Q8: \$86,078.92</li> <li>PLC-QA Q8: 16</li> </ul>	\$522,918.93 + \$86,078.92 = \$608,997.85	71 + 16 = 87	\$608,997.85 / 87 = \$6,999.98	\$6,999.98
PoP Q9 PY3 Q1	(EXP-CA Q8 + EXP-QA Q9) / PLC-CA Q9	<ul style="list-style-type: none"> <li>EXP-QA Q9: \$84,931.27</li> <li>PLC-QA Q9: 15</li> </ul>	\$608,997.85 + \$84,931.27 = \$693,929.12	87 + 15 = 102	\$693,929.12 / 102 = \$6,803.23	\$6,803.23
PoP Q10 PY3 Q2	(EXP-CA Q9 + EXP-QA Q10) / PLC-CA Q10	<ul style="list-style-type: none"> <li>EXP-QA Q10: \$79,947.13</li> <li>PLC-QA Q10: 13</li> </ul>	\$693,929.12 + \$79,947.13 = \$773,876.25	102 + 13 = 115	\$773,876.25 / 115 = \$6,729.36	\$6,729.36
PoP Q11 PY3 Q3	(EXP-CA Q10 + EXP-QA Q11) / PLC-CA Q11	<ul style="list-style-type: none"> <li>EXP-QA Q11: \$78,312.46</li> <li>PLC-QA Q11: 11</li> </ul>	\$773,876.25 + \$78,312.46 = \$852,188.71	115 + 11 = 126	\$852,188.71 / 126 = \$6,763.40	\$6,763.40
PoP Q12 PY3 Q4	(EXP-CA Q11 + EXP-QA Q12) / PLC-CA Q12	<ul style="list-style-type: none"> <li>EXP-QA Q12: \$77,435.28</li> <li>PLC-QA Q12: 7</li> </ul>	\$852,188.71 + \$77,435.28 = \$929,623.99	126 + 7 = 133	\$929,623.99 / 133 = \$6,989.65	\$6,989.65

### Percentage of Enrollments with Training (%TR) Goal

**There are no formulas or calculations for the Percentage of Enrollments with Training goal. It is the only goal that is not cumulative across the PoP, rather it is a standard percentage that applies to quarters within a program year (PY).**

- Beginning with PY 2024, grant recipients will establish their own Percentage of Enrollments with Training goal.
- For PY23 and prior, the Percentage of Enrollments with Training goal was set at 80.0% for all grants.
- For grants with PoPs that include PY23 and PY24, the quarterly goal will reflect the goal threshold that was in policy at the time of reporting. *For example, if a grant recipient’s PoP began on July 1, 2022; the PY22 and PY23 goal would be set at 80%, covering PoP Q1-Q8; their PY24 goal would be set at the percentage approved in their incremental funding amendment, covering PoP Q9-Q12.*

### Percentage of Enrollments with Training (%TR) Actual

**The measure is calculated only on a cumulative basis.**

- % of Enrollments with Training – Cumulative Actual (%TR-CA)
- # of Participants Enrolled – Quarterly Actual (EN-QA)
- # of Participants Enrolled – Cumulative Actual (EN-CA)
- Unduplicated # of Enrollments with Training (unique across PoP) – Quarterly Actual (UET-QA)
- Unduplicated # of Enrollments with Training (unique across PoP) – Cumulative Actual (UET-CA)

Qtr	Percentage of Enrollments with Training – Cumulative Actual Formula	Example Quarterly Actual	UET-CA Numerator Calculations	EN-CA Denominator Calculations	%TR-CA Calculations	%TR-CA
PoP Q1 PY1 Q1	UET-QA Q1 / EN-QA Q1	<ul style="list-style-type: none"> <li>• UET-QA Q1: 12</li> <li>• EN-QA Q1: 16</li> </ul>	12	16	12 / 16 = 0.750	75.0%
PoP Q2 PY1 Q2	(UET-QA Q1 + UET-QA Q2) / (EN-QA Q1 + EN-QA Q2)	<ul style="list-style-type: none"> <li>• UET-QA Q2: 15</li> <li>• EN-QA Q2: 20</li> </ul>	12 + 15 = 27	16 + 20 = 36	27 / 36 = 0.750	75.0%
PoP Q3 PY1 Q3	(UET-CA Q2 + UET-QA Q3) / (EN-CA Q2 + EN-QA Q3)	<ul style="list-style-type: none"> <li>• UET-QA Q3: 12</li> <li>• EN-QA Q3: 16</li> </ul>	27 + 12 = 39	36 + 16 = 52	39 / 52 = 0.750	75.0%

<b>Qtr</b>	<b>Percentage of Enrollments with Training – Cumulative Actual Formula</b>	<b>Example Quarterly Actual</b>	<b>UET-CA Numerator Calculations</b>	<b>EN-CA Denominator Calculations</b>	<b>%TR-CA Calculations</b>	<b>%TR-CA</b>
PoP Q4 PY1 Q4	$(\text{UET-CA Q3} + \text{UET-QA Q4}) / (\text{EN-CA Q3} + \text{EN-QA Q4})$	<ul style="list-style-type: none"> <li>• UET-QA Q4: 13</li> <li>• EN-QA Q4: 15</li> </ul>	$39 + 13 = 52$	$52 + 15 = 67$	$52 / 67 = 0.776$	77.6%
PoP Q5 PY2 Q1	$(\text{UET-CA Q4} + \text{UET-QA Q5}) / (\text{EN-CA Q4} + \text{EN-QA Q5})$	<ul style="list-style-type: none"> <li>• UET-QA Q5: 16</li> <li>• EN-QA Q5: 16</li> </ul>	$52 + 16 = 68$	$67 + 16 = 83$	$68 / 83 = 0.819$	81.9%
PoP Q6 PY2 Q2	$(\text{UET-CA Q5} + \text{UET-QA Q6}) / (\text{EN-CA Q5} + \text{EN-QA Q6})$	<ul style="list-style-type: none"> <li>• UET-QA Q6: 15</li> <li>• EN-QA Q6: 20</li> </ul>	$68 + 15 = 83$	$83 + 20 = 103$	$83 / 103 = 0.806$	80.6%
PoP Q7 PY2 Q3	$(\text{UET-CA Q6} + \text{UET-QA Q7}) / (\text{EN-CA Q6} + \text{EN-QA Q7})$	<ul style="list-style-type: none"> <li>• UET-QA Q7: 14</li> <li>• EN-QA Q7: 16</li> </ul>	$83 + 14 = 97$	$103 + 16 = 119$	$97 / 119 = 0.815$	81.5%
PoP Q8 PY2 Q4	$(\text{UET-CA Q7} + \text{UET-QA Q8}) / (\text{EN-CA Q7} + \text{EN-QA Q8})$	<ul style="list-style-type: none"> <li>• UET-QA Q8: 13</li> <li>• EN-QA Q8: 15</li> </ul>	$97 + 13 = 110$	$119 + 15 = 134$	$110 / 134 = 0.821$	82.1%
PoP Q9 PY3 Q1	$(\text{UET-CA Q8} + \text{UET-QA Q9}) / (\text{EN-CA Q8} + \text{EN-QA Q9})$	<ul style="list-style-type: none"> <li>• UET-QA Q9: 12</li> <li>• EN-QA Q9: 16</li> </ul>	$110 + 12 = 122$	$134 + 16 = 150$	$122 / 150 = 0.813$	81.3%
PoP Q10 PY3 Q2	$(\text{UET-CA Q9} + \text{UET-QA Q10}) / (\text{EN-CA Q9} + \text{EN-QA Q10})$	<ul style="list-style-type: none"> <li>• UET-QA Q10: 15</li> <li>• EN-QA Q10: 20</li> </ul>	$122 + 15 = 137$	$150 + 20 = 170$	$137 / 170 = 0.806$	80.6%
PoP Q11 PY3 Q3	$(\text{UET-CA Q10} + \text{UET-QA Q11}) / (\text{EN-CA Q10} + \text{EN-QA Q11})$	<ul style="list-style-type: none"> <li>• UET-QA Q11: 14</li> <li>• EN-QA Q11: 16</li> </ul>	$137 + 14 = 151$	$170 + 16 = 186$	$151 / 186 = 0.812$	81.2%
PoP Q12 PY3 Q4	$(\text{UET-CA Q11} + \text{UET-QA Q12}) / (\text{EN-CA Q11} + \text{EN-QA Q12})$	<ul style="list-style-type: none"> <li>• UET-QA Q12: 10</li> <li>• EN-QA Q12: 15</li> </ul>	$151 + 10 = 161$	$186 + 15 = 201$	$161 / 201 = 0.801$	80.1%



## Employment Rate 2<sup>nd</sup> Quarter After Exit (ER2QAE) Goal & Actual

Quarterly and Cumulative Actuals are calculated using the same methodology. This measure is active beginning PoP Q3.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Cumulative Goal (#EW2Q-CG)
- Employment Rate 2<sup>nd</sup> Quarter After Exit – Quarterly Goal (ER2QAE-QG)
- Employment Rate 2<sup>nd</sup> Quarter After Exit – Cumulative Goal (ER2QAE-CG)

Qtr	Employment Rate 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW2Q-CG Numerator	EXT-CG Denominator	ER2QAE-CG Calculations	ER2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	#EW2Q-QG Q3 / EXT-QG Q1	<ul style="list-style-type: none"> <li>• #EW2Q-QG Q3: 6</li> <li>• EXT-QG Q1: 14</li> </ul>	6	14	$6 / 14 = 0.4286$	42.9%
PoP Q4 PY1 Q4	$(\#EW2Q-QG Q3 + \#EW2Q-QG Q4) / (\text{EXT-QG Q1} + \text{EXT-QG Q2})$	<ul style="list-style-type: none"> <li>• #EW2Q-QG Q4: 9</li> <li>• EXT-QG Q2: 18</li> </ul>	$6 + 9 = 15$	$14 + 18 = 32$	$15 / 32 = 0.4688$	46.9%
PoP Q5 PY2 Q1	$(\#EW2Q-CG Q4 + \#EW2Q-QG Q5) / (\text{EXT-CG Q2} + \text{EXT-QG Q3})$	<ul style="list-style-type: none"> <li>• #EW2Q-QG Q5: 10</li> <li>• EXT-QG Q3: 16</li> </ul>	$15 + 10 = 25$	$32 + 16 = 48$	$25 / 48 = 0.5208$	52.1%
PoP Q6 PY2 Q2	$(\#EW2Q-CG Q5 + \#EW2Q-QG Q6) / (\text{EXT-CG Q3} + \text{EXT-QG Q4})$	<ul style="list-style-type: none"> <li>• #EW2Q-QG Q6: 11</li> <li>• EXT-QG Q4: 15</li> </ul>	$25 + 11 = 36$	$48 + 15 = 63$	$36 / 63 = 0.5714$	57.1%
PoP Q7 PY2 Q3	$(\#EW2Q-CG Q6 + \#EW2Q-QG Q7) / (\text{EXT-CG Q4} + \text{EXT-QG Q5})$	<ul style="list-style-type: none"> <li>• #EW2Q-QG Q7: 12</li> <li>• EXT-QG Q5: 16</li> </ul>	$36 + 12 = 48$	$63 + 16 = 79$	$48 / 79 = 0.6076$	60.8%

Qtr	Employment Rate 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW2Q-CG Numerator	EXT-CG Denominator	ER2QAE-CG Calculations	ER2QAE-CG
PoP Q8 PY2 Q4	$(\#EW2Q-CG\ Q7 + \#EW2Q-QG\ Q8) / (EXT-CG\ Q5 + EXT-QG\ Q6)$	<ul style="list-style-type: none"> <li>#EW2Q-QG Q8: 13</li> <li>EXT-QG Q6: 20</li> </ul>	$48 + 13 = 61$	$79 + 20 = 99$	$61 / 99 = 0.6162$	61.6%
PoP Q9 PY3 Q1	$(\#EW2Q-CG\ Q8 + \#EW2Q-QG\ Q9) / (EXT-CG\ Q6 + EXT-QG\ Q7)$	<ul style="list-style-type: none"> <li>#EW2Q-QG Q9: 12</li> <li>EXT-QG Q7: 22</li> </ul>	$61 + 12 = 73$	$99 + 22 = 121$	$73 / 121 = 0.6033$	60.3%
PoP Q10 PY3 Q2	$(\#EW2Q-CG\ Q9 + \#EW2Q-QG\ Q10) / (EXT-CG\ Q7 + EXT-QG\ Q8)$	<ul style="list-style-type: none"> <li>#EW2Q-QG Q10: 11</li> <li>EXT-QG Q8: 21</li> </ul>	$73 + 11 = 84$	$121 + 21 = 142$	$84 / 142 = 0.5915$	59.2%
PoP Q11 PY3 Q3	$(\#EW2Q-CG\ Q10 + \#EW2Q-QG\ Q11) / (EXT-CG\ Q8 + EXT-QG\ Q9)$	<ul style="list-style-type: none"> <li>#EW2Q-QG Q11: 10</li> <li>EXT-QG Q9: 18</li> </ul>	$84 + 10 = 94$	$142 + 18 = 160$	$94 / 160 = 0.5875$	58.8%
PoP Q12 PY3 Q4	$(\#EW2Q-CG\ Q11 + \#EW2Q-QG\ Q12) / (EXT-CG\ Q9 + EXT-QG\ Q10)$	<ul style="list-style-type: none"> <li>#EW2Q-QG Q12: 9</li> <li>EXT-QG Q10: 16</li> </ul>	$94 + 9 = 103$	$160 + 16 = 176$	$103 / 176 = 0.5852$	58.5%

### Employment Rate 4<sup>th</sup> Quarter After Exit (ER4QAE) Goal & Actual

Quarterly and Cumulative Actuals are calculated using the same methodology. This measure is active beginning PoP Q5.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- # of Exited Participants Earning Wages in the 4<sup>th</sup> Qtr After Exit – Quarterly Goal (#EW4Q-QG)
- # of Exited Participants Earning Wages in the 4<sup>th</sup> Qtr After Exit – Cumulative Goal (#EW4Q-CG)
- Employment Rate 4<sup>th</sup> Quarter After Exit – Quarterly Goal (ER4QAE-QG)
- Employment Rate 4<sup>th</sup> Quarter After Exit – Cumulative Goal (ER4QAE-CG)

<b>Qtr</b>	<b>Employment Rate 4<sup>th</sup> Quarter After Exit – Cumulative Goal Formula</b>	<b>Example Goals (Exit goals are displayed in the calculation quarter)</b>	<b>#EW4Q-CG Numerator</b>	<b>EXT-CG Denominator</b>	<b>ER4QAE-CG Calculations</b>	<b>ER4QAE-CG</b>
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q4 PY1 Q4	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q5 PY2 Q1	#EW4Q-QG Q5 / EXT-QG Q1	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q5: 5</li> <li>• EXT-QG Q1: 14</li> </ul>	5	14	$5 / 14 = 0.3571$	35.7%
PoP Q6 PY2 Q2	(#EW4Q-QG Q5 + #EW4Q-QG Q6) / (EXT-QG Q1 + EXT-QG Q2)	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q6: 6</li> <li>• EXT-QG Q2: 18</li> </ul>	$5 + 6 = 11$	$14 + 18 = 32$	$11 / 32 = 0.3438$	34.4%
PoP Q7 PY2 Q3	(#EW4Q-CG Q6 + #EW4Q-QG Q7) / (EXT-CG Q2 + EXT-QG Q3)	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q7: 7</li> <li>• EXT-QG Q3: 16</li> </ul>	$11 + 7 = 18$	$32 + 16 = 48$	$18 / 48 = 0.3750$	37.5%
PoP Q8 PY2 Q4	(#EW4Q-CG Q7+ #EW4Q-QG Q8) / (EXT-CG Q3 + EXT-QG Q4)	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q8: 8</li> <li>• EXT-QG Q4: 15</li> </ul>	$18 + 8 = 26$	$48 + 15 = 63$	$26 / 63 = 0.4127$	41.3%
PoP Q9 PY3 Q1	(#EW4Q-CG Q8+ #EW4Q-QG Q9) / (EXT-CG Q4 + EXT-QG Q5)	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q9: 9</li> <li>• EXT-QG Q5: 16</li> </ul>	$26 + 9 = 35$	$63 + 16 = 79$	$35 / 79 = 0.4430$	44.3%
PoP Q10 PY3 Q2	(#EW4Q-CG Q9+ #EW4Q-QG Q10) / (EXT-CG Q5 + EXT-QG Q6)	<ul style="list-style-type: none"> <li>• #EW4Q-QG Q10: 10</li> <li>• EXT-QG Q6: 20</li> </ul>	$35 + 10 = 45$	$79 + 20 = 99$	$45 / 99 = 0.4545$	45.5%

Qtr	Employment Rate 4 <sup>th</sup> Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW4Q-CG Numerator	EXT-CG Denominator	ER4QAE-CG Calculations	ER4QAE-CG
PoP Q11 PY3 Q3	$(\#EW4Q-CG\ Q10 + \#EW4Q-QG\ Q11) / (EXT-CG\ Q6 + EXT-QG\ Q7)$	<ul style="list-style-type: none"> <li>#EW4Q-QG Q11: 11</li> <li>EXT-QG Q7: 22</li> </ul>	$45 + 11 = 56$	$99 + 22 = 121$	$56 / 121 = 0.4628$	46.3%
PoP Q12 PY3 Q4	$(\#EW4Q-CG\ Q11 + \#EW4Q-QG\ Q12) / (EXT-CG\ Q7 + EXT-QG\ Q8)$	<ul style="list-style-type: none"> <li>#EW4Q-QG Q12: 11</li> <li>EXT-QG Q8: 21</li> </ul>	$56 + 11 = 67$	$121 + 21 = 142$	$67 / 142 = 0.4718$	47.2%

### Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Goal for grants with PoPs beginning prior to July 1, 2024

This measure is active beginning in PoP Q3.

The ME2QAE cumulative goal is weighted by the number of planned Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. This weighting is applied in the numerator prior to dividing by the planned cumulative Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. *Weighting Example: a goal of 10 #EW2Q with an ME2QAE of \$5,000 is \$50,000. A goal of 5 #EW2Q with an ME2QAE of \$10,000 is also \$50,000.*

- Median Earnings 2<sup>nd</sup> Quarter After Exit – Quarterly Goal (ME2QAE-QG)
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Cumulative Goal (ME2QAE-CG)
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Cumulative Goal Weighted Dollar Amount (ME2QAE-CGWDA)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Cumulative Goal (#EW2Q-CG)

Qtr	Median Earnings 2 <sup>nd</sup> Quarter After Exit – Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A

Qtr	Median Earnings 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	$(ME2QAE-QG\ Q3 * \#EW2Q-QG\ Q3) / \#EW2Q-QG\ Q3$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q3: \$9,000</li> <li>#EW2Q-QG Q3: 6</li> </ul>	$\$9,000 * 6 = \$54,000$	6	$\$54,000 / 6 = \$9,000.00$	\$9,000
PoP Q4 PY1 Q4	$[ME2QAE-CGWDA\ Q3 + (ME2QAE-QG\ Q4 * \#EW2Q-QG\ Q4)] / \#EW2Q-CG\ Q4$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q4: \$9,000</li> <li>#EW2Q-QG Q4: 9</li> <li>#EW2Q-CG Q4: 15</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,000 * 9 = \\$81,000</math></li> <li><math>\\$54,000 + \\$81,000 = \\$135,000</math></li> </ul>	15	$\$135,000 / 15 = \$9,000.00$	\$9,000
PoP Q5 PY2 Q1	$[ME2QAE-CGWDA\ Q4 + (ME2QAE-QG\ Q5 * \#EW2Q-QG\ Q5)] / \#EW2Q-CG\ Q5$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q5: \$9,000</li> <li>#EW2Q-QG Q5: 10</li> <li>#EW2Q-CG Q5: 25</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,000 * 10 = \\$90,000</math></li> <li><math>\\$135,000 + \\$90,000 = \\$225,000</math></li> </ul>	25	$\$225,000 / 25 = \$9,000.00$	\$9,000
PoP Q6 PY2 Q2	$[ME2QAE-CGWDA\ Q5 + (ME2QAE-QG\ Q6 * \#EW2Q-QG\ Q6)] / \#EW2Q-CG\ Q6$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q6: \$9,000</li> <li>#EW2Q-QG Q6: 11</li> <li>#EW2Q-CG Q6: 36</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,000 * 11 = \\$99,000</math></li> <li><math>\\$225,000 + \\$99,000 = \\$324,000</math></li> </ul>	36	$\$324,000 / 36 = \$9,000.00$	\$9,000
PoP Q7 PY2 Q3	$[ME2QAE-CGWDA\ Q6 + (ME2QAE-QG\ Q7 * \#EW2Q-QG\ Q7)] / \#EW2Q-CG\ Q7$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q7: \$9,200</li> <li>#EW2Q-QG Q7: 12</li> <li>#EW2Q-CG Q7: 48</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,200 * 12 = \\$110,400</math></li> <li><math>\\$324,000 + \\$110,400 = \\$434,400</math></li> </ul>	48	$\$434,400 / 48 = \$9,050.00$	\$9,050
PoP Q8 PY2 Q4	$[ME2QAE-CGWDA\ Q7 + (ME2QAE-QG\ Q8 * \#EW2Q-QG\ Q8)] / \#EW2Q-CG\ Q8$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q8: \$9,200</li> <li>#EW2Q-QG Q8: 13</li> <li>#EW2Q-CG Q8: 61</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,200 * 13 = \\$119,600</math></li> <li><math>\\$434,400 + \\$119,600 = \\$554,000</math></li> </ul>	61	$\$554,000 / 61 = \$9,081.97$	\$9,082
PoP Q9 PY3 Q1	$[ME2QAE-CGWDA\ Q8 + (ME2QAE-QG\ Q9 * \#EW2Q-QG\ Q9)] / \#EW2Q-CG\ Q9$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q9: \$9,200</li> <li>#EW2Q-QG Q9: 12</li> <li>#EW2Q-CG Q9: 73</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,200 * 12 = \\$110,400</math></li> <li><math>\\$554,000 + \\$110,400 = \\$664,400</math></li> </ul>	73	$\$664,400 / 73 = \$9,101.37$	\$9,101
PoP Q10 PY3 Q2	$[ME2QAE-CGWDA\ Q9 + (ME2QAE-QG\ Q10 * \#EW2Q-QG\ Q10)] / \#EW2Q-CG\ Q10$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q10: \$9,200</li> <li>#EW2Q-QG Q10: 11</li> <li>#EW2Q-CG Q10: 84</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,200 * 11 = \\$101,200</math></li> <li><math>\\$664,400 + \\$101,200 = \\$765,600</math></li> </ul>	84	$\$765,600 / 84 = \$9,114.29$	\$9,114

Qtr	Median Earnings 2 <sup>nd</sup> Quarter After Exit – Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q11 PY3 Q3	$[ME2QAE-CGWDA\ Q10 + (ME2QAE-QG\ Q11 * \#EW2Q-QG\ Q11)] / \#EW2Q-CG\ Q11$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q11: \$9,400</li> <li>#EW2Q-QG Q11: 10</li> <li>#EW2Q-CG Q11: 94</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,400 * 10 = \\$94,000</math></li> <li><math>\\$765,600 + \\$94,000 = \\$859,600</math></li> </ul>	94	$\$859,600 / 94 = \$9,144.68$	\$9,145
PoP Q12 PY3 Q4	$[ME2QAE-CGWDA\ Q11 + (ME2QAE-QG\ Q12 * \#EW2Q-QG\ Q12)] / \#EW2Q-CG\ Q12$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q12: \$9,400</li> <li>#EW2Q-QG Q12: 9</li> <li>#EW2Q-CG Q12: 103</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$9,400 * 9 = \\$84,600</math></li> <li><math>\\$859,600 + \\$84,600 = \\$944,200</math></li> </ul>	103	$\$944,200 / 103 = \$9,166.99$	\$9,167

### Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Goal for grants with PoPs beginning on or after July 1, 2024

This measure is active beginning in PoP Q3. The ME2QAE cumulative goal is weighted by the number of planned Number of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit (#EW2Q) for that quarter. This weighting is applied in the numerator prior to dividing by the planned cumulative Number of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit (#EW2Q) for that quarter. *Weighting Example: a goal of 10 #EW2Q with an ME2QAE of \$5,000 is \$50,000. A goal of 5 #EW2Q with an ME2QAE of \$10,000 is also \$50,000.*

- Median Earnings 2<sup>nd</sup> Quarter After Exit – Quarterly Goal (ME2QAE-QG)
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Cumulative Goal (ME2QAE-CG)
- Average Hourly Wage at Placement – Quarterly Goal (AHW-QG)
- Estimated Average # of Hours Worked per Week for those that Earned Wages in the 2<sup>nd</sup> Quarter After Exit – Program Year Goal (#HW2Q-PY)
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Cumulative Goal Weighted Dollar Amount (ME2QAE-CGWDA)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2<sup>nd</sup> Qtr After Exit – Cumulative Goal (#EW2Q-CG)

Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	<ul style="list-style-type: none"> <li>• [(AHW-QG Q3 * #HW2Q-PY) * 13]</li> <li>• (\$19.38 * 28) = \$542.64</li> <li>• \$542.64 * 13 = \$7,054.32</li> </ul>	$(\text{ME2QAE-QG Q3} * \text{\#EW2Q-QG Q3}) / \text{\#EW2Q-QG Q3}$	<ul style="list-style-type: none"> <li>• AHW-QG Q3-Q6: \$19.38</li> <li>• #HW2Q-PY: 28</li> <li>• ME2QAE-QG Q3: \$7,054.32</li> <li>• #EW2Q-QG Q3: 6</li> </ul>	$\$7,054.32 * 6 = \$42,325.92$	6	$\$42,325.92 / 6 = \$7,054.32$	\$7,054
PoP Q4 PY1 Q4	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	$[\text{ME2QAE-CGWDA Q3} + (\text{ME2QAE-QG Q4} * \text{\#EW2Q-QG Q4})] / \text{\#EW2Q-CG Q4}$	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q4: \$7,054.32</li> <li>• #EW2Q-QG Q4: 9</li> <li>• #EW2Q-CG Q4: 15</li> </ul>	<ul style="list-style-type: none"> <li>• <math>\\$7,054.32 * 9 = \\$63,488.88</math></li> <li>• <math>\\$42,325.92 + \\$63,488.88 = \\$105,814.80</math></li> </ul>	15	$\$105,814.80 / 15 = \$7,054.32$	\$7,054
PoP Q5 PY2 Q1	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	$[\text{ME2QAE-CGWDA Q4} + (\text{ME2QAE-QG Q5} * \text{\#EW2Q-QG Q5})] / \text{\#EW2Q-CG Q5}$	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q5: \$7,054.32</li> <li>• #EW2Q-QG Q5: 10</li> <li>• #EW2Q-CG Q5: 25</li> </ul>	<ul style="list-style-type: none"> <li>• <math>\\$7,054.32 * 10 = \\$70,543.20</math></li> <li>• <math>\\$105,814.80 + \\$70,543.20 = \\$176,358.00</math></li> </ul>	25	$\$176,358.00 / 25 = \$7,054.32$	\$7,054
PoP Q6 PY2 Q2	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	$[\text{ME2QAE-CGWDA Q5} + (\text{ME2QAE-QG Q6} * \text{\#EW2Q-QG Q6})] / \text{\#EW2Q-CG Q6}$	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q6: \$7,054.32</li> <li>• #EW2Q-QG Q6: 11</li> <li>• #EW2Q-CG Q6: 36</li> </ul>	<ul style="list-style-type: none"> <li>• <math>\\$7,054.32 * 11 = \\$77,597.52</math></li> <li>• <math>\\$176,358.00 + \\$77,597.52 = \\$253,955.52</math></li> </ul>	36	$\$253,955.52 / 36 = \$7,054.32$	\$7,054

Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2Q AE-CG
PoP Q7 PY2 Q3	<ul style="list-style-type: none"> <li>• [(AHW-QG Q7 * #HW2Q-PY) * 13]</li> <li>• (\$20.16 * 28) = \$564.55</li> <li>• \$564.55 * 13 = \$7,338.24</li> </ul>	[ME2QAE-CGWDA Q6 + (ME2QAE-QG Q7 * #EW2Q-QG Q7)] / #EW2Q-CG Q7	<ul style="list-style-type: none"> <li>• AHW-QG Q7: \$20.16</li> <li>• #HW2Q-PY: 28</li> <li>• ME2QAE-QG Q7: \$7,338.24</li> <li>• #EW2Q-QG Q7: 12</li> <li>• #EW2Q-CG Q7: 48</li> </ul>	<ul style="list-style-type: none"> <li>• \$7,338.24 * 12 = \$88,058.88</li> <li>• \$253,955.52 + \$88,058.88 = \$342,014.40</li> </ul>	48	\$342,014.40 / 48 = \$7,125.30	\$7,125
PoP Q8 PY2 Q4	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	[ME2QAE-CGWDA Q7 + (ME2QAE-QG Q8 * #EW2Q-QG Q8)] / #EW2Q-CG Q8	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q8: \$7,338.24</li> <li>• #EW2Q-QG Q8: 13</li> <li>• #EW2Q-CG Q8: 61</li> </ul>	<ul style="list-style-type: none"> <li>• \$7,338.24 * 13 = \$95,397.12</li> <li>• \$342,014.40 + \$95,397.12 = \$437,411.52</li> </ul>	61	\$437,411.52 / 61 = \$7,170.68	\$7,171
PoP Q9 PY3 Q1	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	[ME2QAE-CGWDA Q8 + (ME2QAE-QG Q9 * #EW2Q-QG Q9)] / #EW2Q-CG Q9	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q9: \$7,338.24</li> <li>• #EW2Q-QG Q9: 12</li> <li>• #EW2Q-CG Q9: 73</li> </ul>	<ul style="list-style-type: none"> <li>• \$7,338.24 * 12 = \$88,058.88</li> <li>• \$437,411.52 + \$88,058.88 = \$525,470.40</li> </ul>	73	\$525,470.40 / 73 = \$7,198.22	\$7,198
PoP Q10 PY3 Q2	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	[ME2QAE-CGWDA Q9 + (ME2QAE-QG Q10 * #EW2Q-QG Q10)] / #EW2Q-CG Q10	<ul style="list-style-type: none"> <li>• ME2QAE-QG Q10: \$7,338.24</li> <li>• #EW2Q-QG Q10: 11</li> <li>• #EW2Q-CG Q10: 84</li> </ul>	<ul style="list-style-type: none"> <li>• \$7,338.24 * 11 = \$80,720.64</li> <li>• \$525,470.40 + \$80,720.64 = \$606,191.04</li> </ul>	84	\$606,191.04 / 84 = \$7,216.56	\$7,217
PoP Q11 PY3 Q3	<ul style="list-style-type: none"> <li>• [(AHW-QG Q11 * #HW2Q-PY) * 13]</li> <li>• (\$20.78 * 28) = \$581.84</li> <li>• \$581.84 * 13 = \$7,563.92</li> </ul>	[ME2QAE-CGWDA Q10 + (ME2QAE-QG Q11 * #EW2Q-QG Q11)] / #EW2Q-CG Q11	<ul style="list-style-type: none"> <li>• AHW-QG Q7: \$20.78</li> <li>• #HW2Q-PY: 28</li> <li>• ME2QAE-QG Q11: \$7,563.92</li> <li>• #EW2Q-QG Q11: 10</li> <li>• #EW2Q-CG Q11: 94</li> </ul>	<ul style="list-style-type: none"> <li>• \$7,563.92 * 10 = \$75,639.20</li> <li>• \$606,191.04 + \$75,639.20 = \$681,830.24</li> </ul>	94	\$681,830.24 / 94 = \$7,253.51	\$7,254



Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q12 PY3 Q4	The ME2QAE-QG for Q11 applies to PoP Q12	$[ME2QAE-CGWDA\ Q11 + (ME2QAE-QG\ Q12 * \#EW2Q-QG\ Q12)] / \#EW2Q-CG\ Q12$	<ul style="list-style-type: none"> <li>ME2QAE-QG Q12: \$7,563.92</li> <li>#EW2Q-QG Q12: 9</li> <li>#EW2Q-CG Q12: 103</li> </ul>	<ul style="list-style-type: none"> <li><math>\\$7,563.92 * 9 = \\$68,075.28</math></li> <li><math>\\$681,830.24 + \\$68,075.28 = \\$749,905.52</math></li> </ul>	103	$\$749,905.52 / 103 = \$7,280.64$	\$7,281

### Median Earnings 2<sup>nd</sup> Quarter After Exit (ME2QAE) Actual – All Grants

This measure is active beginning in PoP Q3. The median is found by listing the quarterly earnings for all of the exited participants earning more than \$0 in the second quarter after exit from lowest value to highest value and picking the middle value. If there are two values in the middle, the median is the average of those two values.

- Wages Earned 2<sup>nd</sup> Quarter After Exit (WE2QAE)
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Quarterly Actual (ME2QAE-QA)  
The median is based on the quarterly wages earned by only those participants who exited exactly two quarters prior to the reporting quarter. For example, the ME2QAE-QA for Q4 is limited to only those participants that exited in Q2 with earnings greater than \$0.
- Median Earnings 2<sup>nd</sup> Quarter After Exit – Cumulative Actual (ME2QAE-CA)  
The median is based on quarterly wages earned by all participants who exited at least two quarters prior to the reporting quarter. For example, the ME2QAE-CA for Q4 includes participants that exited in Q1 and Q2 with earnings greater than \$0.

Due to the abundance of quarterly values used to calculate this measure, the table below displays examples for PoP Q3 through PoP Q6. The calculations for PoP Q7 – Q12 can be extrapolated from the references provided.

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	QA: Median of all participants that exited in Q1 with WE2QAE >\$0  CA: N/A	<ul style="list-style-type: none"> <li>• Participant 1: \$4,891.64</li> <li>• Participant 2: \$7,800.00</li> <li>• Participant 3: \$13,000.00</li> </ul>	\$4,891.64   <b>\$7,800</b>   \$13,000	Same as WE2QAE-QA Q3	Same as ME2QAE-QA Q3	\$7,800
PoP Q4 PY1 Q4	QA: Median of all participants that exited in Q2 with WE2QAE >\$0  CA: Median of all participants that exited in Q1 and Q2 with WE2QAE >\$0	<ul style="list-style-type: none"> <li>• Participant 4: \$4,550.00</li> <li>• Participant 5: \$12,298.00</li> <li>• Participant 6: \$7,540.00</li> <li>• Participant 7: \$6,975.15</li> <li>• Participant 8: \$6,380.40</li> </ul>	\$4,550   \$6,380   <b>\$6,975</b>   \$7,540   \$12,298  ME2QAE-QA Q4: <b>\$6,975</b>	<ul style="list-style-type: none"> <li>• Participant 1: \$4,891.64</li> <li>• Participant 2: \$7,800.00</li> <li>• Participant 3: \$13,000.00</li> <li>• Participant 4: \$4,550.00</li> <li>• Participant 5: \$12,298.00</li> <li>• Participant 6: \$7,540.00</li> <li>• Participant 7: \$6,975.15</li> <li>• Participant 8: \$6,380.40</li> </ul>	\$4,550   \$4,891   \$6,380   <b>\$6,975.15</b>   \$7,540   \$7,800   \$12,298   \$13,000  (\$6,975.15 + \$7,540) / 2 = \$7,257.58	\$7,258

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q5 PY2 Q1	QA: Median of all participants that exited in Q3 with WE2QAE >\$0  CA: Median of all participants that exited in Q1, Q2, and Q3 with WE2QAE >\$0	<ul style="list-style-type: none"> <li>• Participant 9: \$7,280.00</li> <li>• Participant 10: \$13,000.00</li> <li>• Participant 11: \$6,240.00</li> <li>• Participant 12: \$15,600.00</li> <li>• Participant 13: \$3,120.00</li> <li>• Participant 14: \$10,400.00</li> <li>• Participant 15: \$7,930.00</li> </ul>	\$3,120   \$6,240   \$7,280   <b>\$7,930</b>  \$10,400   \$13,000   \$15,600  ME2QAE-QA Q5: <b>\$7,930</b>	<ul style="list-style-type: none"> <li>• Participant 1: \$4,891.64</li> <li>• Participant 2: \$7,800.00</li> <li>• Participant 3: \$13,000.00</li> <li>• Participant 4: \$4,550.00</li> <li>• Participant 5: \$12,298.00</li> <li>• Participant 6: \$7,540.00</li> <li>• Participant 7: \$6,975.15</li> <li>• Participant 8: \$6,380.40</li> <li>• Participant 9: \$7,280.00</li> <li>• Participant 10: \$13,000.00</li> <li>• Participant 11: \$6,240.00</li> <li>• Participant 12: \$15,600.00</li> <li>• Participant 13: \$3,120.00</li> <li>• Participant 14: \$10,400.00</li> <li>• Participant 15: \$7,930.00</li> </ul>	\$3,120   \$4,550   \$4,891   \$6,240   \$6,380   \$6,975.15   \$7,280   <b>\$7,540</b>   \$7,800   \$7,930   \$10,400   \$12,298   \$13,000   \$13,000  \$15,600	\$7,540

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q6 PY2 Q2	<p>QA: Median of all participants that exited in Q4 with WE2QAE &gt;\$0</p> <p>CA: Median of all participants that exited in Q1, Q2, Q3 and Q4 with WE2QAE &gt;\$0</p>	<ul style="list-style-type: none"> <li>• Participant 16: \$9,360.00</li> <li>• Participant 17: \$7,800.00</li> <li>• Participant 18: \$12,407.20</li> <li>• Participant 19: \$26,000.00</li> <li>• Participant 20: \$7,691.20</li> <li>• Participant 21: \$12,235.60</li> </ul>	<p>\$7,691   \$7,800  </p> <p><b>\$9,360</b>  </p> <p><b>\$12,235.60</b>  </p> <p>\$12,407.20  </p> <p>\$26,000</p> <p>\$9,360 +</p> <p>\$12,235.60 =</p> <p>\$21,595.60</p> <p>\$21,595.60 / 2 =</p> <p><b>\$10,797.80</b></p> <p>ME2QAE-QA Q6: <b>\$10,798</b></p>	<ul style="list-style-type: none"> <li>• Participant 1: \$4,891.64</li> <li>• Participant 2: \$7,800.00</li> <li>• Participant 3: \$13,000.00</li> <li>• Participant 4: \$4,550.00</li> <li>• Participant 5: \$12,298.00</li> <li>• Participant 6: \$7,540.00</li> <li>• Participant 7: \$6,975.15</li> <li>• Participant 8: \$6,380.40</li> <li>• Participant 9: \$7,280.00</li> <li>• Participant 10: \$13,000.00</li> <li>• Participant 11: \$6,240.00</li> <li>• Participant 12: \$15,600.00</li> <li>• Participant 13: \$3,120.00</li> <li>• Participant 14: \$10,400.00</li> <li>• Participant 15: \$7,930.00</li> <li>• Participant 16: \$9,360.00</li> <li>• Participant 17: \$7,800.00</li> <li>• Participant 18: \$12,407.20</li> <li>• Participant 19: \$26,000.00</li> <li>• Participant 20: \$7,691.20</li> <li>• Participant 21: \$12,235.60</li> </ul>	<p>\$3,120   \$4,550  </p> <p>\$4,891   \$6,240  </p> <p>\$6,380   \$6,975.15  </p> <p>\$7,280   \$7,540  </p> <p>\$7,691   \$7,800  </p> <p>\$7,800   <b>\$7,930</b>  </p> <p>\$9,360   \$10,400  </p> <p>\$12,235.60  </p> <p>\$12,407.20  </p> <p>\$12,298   \$13,000  </p> <p>\$13,000   \$15,600  </p> <p>\$26,000</p>	\$7,930