

Dive/Save Requests (OPEN)

| Employee Name (Last Name, First Name) | Country | Current Job Title | Career Level | Proposed Job Title | Proposed Career Level |
|--|---------|----------------------------|--------------|----------------------------|-----------------------|
| [REDACTED] | IDC | 10540.Software Developer 4 | IC4 | 10540.Software Developer 4 | IC4 |
| | | | | | |
| | | | | | |

| Country | Job Code | Career Level |
|----------------|--|---------------------|
| | N/A | N/A |
| AE | 10020.Software Development Manager | IC1 |
| AR | 10030.Software Development Snr Manager | IC2 |
| AT | 10040.Software Development Director | IC3 |
| AU | 10050.Software Development Snr Director | IC4 |
| BE | 10060.Software Development VP | IC5 |
| BG | 10510.Software Developer 1 | IC6 |
| BR | 10520.Software Developer 2 | M1 |
| CA | 10530.Software Developer 3 | M2 |
| CH | 10540.Software Developer 4 | M3 |
| CL | 10550.Software Developer 5 | M4 |
| CN | 10560.Software Developer - Architect | M5 |
| CO | 10560.Software Developer 6 | M6 |
| DE | 10630.IT Business Implementation Analyst 3 | |
| DK | 10640.IT Business Implementation Analyst 4 | |
| ES | 10710.Applications Developer 1 | |
| FI | 10720.Applications Developer 2 | |
| FR | 10730.Applications Developer 3 | |
| GB | 10740.Applications Developer 4 | |
| GR | 10750.Applications Developer 5 | |
| HK | 10760.Applications Developer - Architect | |
| HU | 10760.Applications Developer 6 | |
| IDC | 10800.QA Analyst - IDC | |
| IE | 10810.QA Analyst 1-ProdDev | |
| IL | 10820.QA Analyst 2-ProdDev | |
| IT | 10830.QA Analyst 3-ProdDev | |
| JPBG | 10840.QA Analyst 4-ProdDev | |

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|----|---|
| KR | 10841.QA Analyst 5-ProdDev |
| MX | 10842.QA Manager-ProdDev |
| MY | 10843.QA Snr Manager-ProdDev |
| NL | 10844.QA Director-ProdDev |
| NO | 10845.QA Snr Director-ProdDev |
| NZ | 10846.QA VP-ProdDev |
| PH | 11030.Product Marketing Snr Manager |
| PL | 11040.Product Marketing Director |
| PT | 11050.Product Marketing Snr Director |
| RO | 11060.Product Marketing VP |
| RU | 11230.Customer Service Snr Manager-Support |
| SE | 11240.Customer Service Director-Support |
| SG | 11250.Customer Service Snr Director-Support |
| TR | 11260.Customer Service VP-Support |
| US | 11530.Product Marketing Analyst 3 |
| ZA | 11540.Product Marketing Analyst 4 |
| | 12610.Consulting Project Manager |
| | 13020.Technical Writer Manager-ProdDev |
| | 13030.Technical Writer Snr Manager-ProdDev |
| | 13040.Technical Writer Director-ProdDev |
| | 13050.Technical Writer Snr Director-ProdDev |
| | 13060.Technical Writer VP-ProdDev |
| | 13510.Technical Writer 1-ProdDev |
| | 13520.Technical Writer 2-ProdDev |
| | 13530.Technical Writer 3-ProdDev |
| | 13540.Technical Writer 4-ProdDev |
| | 13550.Technical Writer 5-ProdDev |
| | 14930.Project Manager 3 |
| | 14940.Project Manager 4 |
| | 14950.Project Manager 5 |
| | 15120.Release Developer 2 |
| | 15130.Release Developer 3 |
| | 15140.Release Developer 4 |
| | 15150.Release Developer 5 |
| | 15602.Business Development Consultant 3-Corp Plan |
| | 15603.Business Development Consultant 4-Corp Plan |
| | 15604.Business Development Consultant 5-Corp Plan |
| | 15630.Business Development Snr Manager - Corp Plan |
| | 15640.Business Development Director - Corp Plan |
| | 15650.Business Development Snr Director - Corp Plan |
| | 15660.Business Development VP - Corp Plan |
| | 15840.Project Manager 4 - Ops |
| | 17110.Product Manager/Strategy 1-ProdDev |
| | 17120.Product Manager/Strategy 2-ProdDev |
| | 17130.Product Manager/Strategy 3-ProdDev |
| | 17140.Product Manager/Strategy 4-ProdDev |
| | 17150.Product Manager/Strategy 5-ProdDev |
| | 17160.Product Manager/Strategy 6-ProdDev |
| | 17220.Product Mgmt/Strategy Manager-ProdDev |
| | 17230.Product Mgmt/Strategy Snr Manager-ProdDev |
| | 17240.Product Mgmt/Strategy Director-ProdDev |
| | 17250.Product Mgmt/Strategy Snr Director-ProdDev |
| | 17260.Product Mgmt/Strategy VP-ProdDev |
| | 20515.Principal Consultant |
| | 26110.Internal Customer Tech Support A3-IT |
| | 26140.Internal Customer Tech Support 2-IT |
| | 26150.Internal Customer Tech Support 3-IT |
| | 32740.Graphics Designer 4-Mkt |
| | 3304.Technology Sales Representative IV |

42002.Course/Curriculum Dev 2-Training
42003.Course/Curriculum Dev 3-Training
42003.Course/Curriculum Dev 3-Training
42004.Course/Curriculum Dev 4-Training
42005.Course/Curriculum Dev 5-Training
45520.Administrative Assistant A2
45521.Administrative Assistant A3
45522.Senior Administrative Assistant
45551.Executive Assistant
46010.Business Analyst 1-Ops
46020.Business Analyst 2-Ops
46030.Business Analyst 3-Ops
46040.Business Analyst 4-Ops
46110.Business Planning Manager-Ops
46130.Business Planning Director-Ops
48032.Training Coordinator-A3
48033.Training Coordinator-A4
50100.Student / Intern
50810.Database Administrator 1-IT
50820.Database Administrator 2-IT
50830.Database Administrator 3-IT
50840.Database Administrator 4-IT
50850.Database Administrator 5-IT
62420.Course/Curriculum Dev Mgr - Training
62430.Course/Curriculum Dev Snr Mgr - Training
62440.Course/Curriculum Dev Director - Training
62450.Course/Curriculum Dev Snr Director - Training
65420.Facilities Manager
66680.Program Mgmt VP-ProdDev
66682.Program Manager 2-ProdDev
66683.Program Manager 3-ProdDev
66684.Program Manager 4-ProdDev
66685.Program Manager 5-ProdDev
66686.Program Mgmt Manager-ProdDev
66687.Program Mgmt Sr Manager-ProdDev
66688.Program Mgmt Director-ProdDev
66689.Program Mgmt Sr Director-ProdDev
75010.IT Supervisor
75020.IT Manager
75030.IT Snr Manager
75040.IT Director
75050.IT Snr Director
75060.IT VP
75610.System Administrator 1-IT
75620.System Administrator 2-IT
75630.System Administrator 3-IT
75640.System Administrator 4-IT
75650.System Administrator 5-IT
75920.Network/Telecom Systems Analyst 2-IT
76120.IT Security Analyst 2
76130.IT Security Analyst 3
76140.IT Security Analyst 4
76150.IT Security Analyst 5
76510.Programmer Analyst 1-IT
76520.Programmer Analyst 2-IT
76530.Programmer Analyst 3-IT
76540.Programmer Analyst 4-IT
76550.Programmer Analyst 5-IT
76630.Systems Analyst 3-IT

83353.Adv Customer Service Support Director
85020.Office Services Support A2
85040.Office Services Support A4
90023.Technical Analyst 4-Support
90120.Technical Analyst 1-Support
90121.Technical Analyst 2-Support
90122.Technical Analyst 3-Support
90230.Technical Analyst 5-Support
90246.Product Support Manager
90248.Product Support Sr. Manager
90250.Product Support Director
9201.Senior Sales Consultant
99020.User Experience Developer 2-ProdDev
99030.User Experience Developer 3-ProdDev
99040.User Experience Developer 4-ProdDev
99050.User Experience Developer 5-ProdDev
99858.Product Development SVP



| Last 3 years appraisals and/or CWB rating (list CURRENT year first) | Current Salary (USD) | Proposed Salary Request (USD) | % Increase |
|---|----------------------|-------------------------------|--------------|
| 08-Aug-2012 - 5 - Outstanding 01-Jun-2011 - 4 - Exceeds Expectations 01-Jun-2010 - 3 - Meets Expectations | [REDACTED] | [REDACTED] | 0% (same con |
| | \$0 | \$0 | #DIV/0! |
| | \$0 | \$0 | #DIV/0! |



| Benchmark: | Salary Range | Midpoint | Current Compa ratio |
|------------|--------------|------------|---------------------|
| [REDACTED] | [REDACTED] | [REDACTED] | 0.87 |
| | | \$0 | #DIV/0! |
| | | \$0 | #DIV/0! |



| Proposed Range | Proposed Midpoint | New Compa ratio | Time in Job | Last 3 years Bonuses (list CURRENT year first) |
|----------------|-------------------|-----------------|-------------|--|
| [REDACTED] | [REDACTED] | 0.869 | 2.17 | [REDACTED] |
| | \$0 | #DIV/0! | | |
| | \$0 | #DIV/0! | | |



| Last 3 years Stock Grants (list CURRENT year first) | Proposed Other Comp or Job Change Requested | Justification |
|---|---|---|
| N/A | [REDACTED] | <p>[REDACTED] has been the technical lead and key contributor in the development and release of all three version of the [REDACTED] for [REDACTED]. He is well versed in Java, SQL and ADF development and has strong design skills. He works well with other framework and database security teams and is a strong technical lead. Besides this [REDACTED] has also been helping with [REDACTED] projects to support [REDACTED] features such as [REDACTED]. At the moment he is working on the [REDACTED] support for the [REDACTED] and [REDACTED] product. His loss would mean we will be not be able to deliver the [REDACTED] support in [REDACTED]. Further we will lose a very key developer in the [REDACTED] area of [REDACTED] as well.</p> <p>At the moment there is an acute need for a strong technical contributor like [REDACTED] in HQ for [REDACTED] 's team. We need someone in HQ to interface with [REDACTED] team on various projects as well as help explain features, debug and fix problems. Besides this we also need a person in HQ time to help with [REDACTED] issues. It therefore makes sense to move [REDACTED] who is already well versed in both [REDACTED] as well as [REDACTED] and [REDACTED] and have him be the technical point of contact for [REDACTED] team. Further he can also help with the [REDACTED] support in HQ time.</p> <p>[REDACTED] has been offered a manager role in Accolite Inc which is a technical solution services firm in Dallas, TX. His initial posting though will be in Iowa City, Iowa and his starting salary will be \$[REDACTED] for the first 5 months and increasing to \$[REDACTED] after that. He has been offered relocation to the US as well as full medical and other benefits. After discussing with HR we would like to offer him a proposed salary matching his</p> |
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| Previous Salary Increase (USD) | Previous Salary Increase Date (USD) | Previous Salary % Increase | Manager | Group Attrition: 6-12 months (e.g., 5 of 8: 62%) | Requesting VP |
|--------------------------------|-------------------------------------|----------------------------|------------|--|---------------|
| [REDACTED] | 1-Sep-2012 | 15.86% | [REDACTED] | [REDACTED] | Karl Dias |
| | | | | | |
| | | | | | |



| Competitive Offer Included | Local Country HR Approval | LOB Priority |
|----------------------------|---------------------------|--------------|
| Yes | | 1 |
| | | |
| | | |

| Competitive Offer | Local HR Approval | LOB |
|--------------------------|--------------------------|------------|
| Yes | Yes | N/A |
| No | No | 1 |
| | Waiting for Response | 2 |
| | | 3 |
| | | 4 |
| | | 5 |
| | | 6 |
| | | 7 |
| | | 8 |
| | | 9 |
| | | 10 |