███████ notes:

- Previously ran his own company, responsible for product definition, creation and go-to market.

- Developed feedback process for early customers to enhance product definition, expand capabilities.

- Actively running ███████, engaging with software developers in public forum

- Hands on ability to program with modern and popular programming tools including Node.js, Go.

- Developed several ████████████████████████████████
  ███████████████

- Over 15 years doing technical engagement with software developers to provide solutions oriented view of implementation.

- Express great eagerness to provide guidance for new generation ███████.

- Familiar with Oracle Product Management persons and process.

- Actively performing ██████████████████████████ and understands competitive market, service strengths & weakness, common objections.

███████ post interview notes:

██████████ offers extremely unique skills: previous customer DBA skills, outstanding sales consultancy experience (as exemplified by membership of ST Partnership), and knowledge of the modern developer frameworks. █████ combines these skills and experience with enthusiastic plans on promoting the ███████████ to new developers. This is a critical area for the █████. We are at the point of being accused of being "legacy". We have a plethora of new open source competitors. To survive, █████ needs to reach the new developers, and developers of the future. █████ has already developed a ██████████████████████. So far, this program has been limited to his own regional group, but by moving ████ into ███████████████, we can roll the program out globally. █████ will also work on packaging and promoting our ████████ for developers. He understands what the developers want, and can produce demos, labs and sample code to demonstrate the superiority of the ████████ in the █████ with the new modern frameworks.

██████████, VP, ████████████████